# AI-Powered Trading, Algorithmic Collusion, and Price Efficiency

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#### **Abstract**

The integration of algorithmic trading and reinforcement learning, known as AI-powered trading, has significantly impacted capital markets. This study utilizes a model of imperfect competition among informed speculators with asymmetric information to explore the implications of AI-powered trading strategies on informed traders' market power and price informativeness. Our results demonstrate that informed AI traders can collude and generate substantial profits by strategically manipulating low order flows, even without explicit coordination that violates antitrust regulations. This algorithmic collusion arises from two mechanisms: collusion through biased learning and collusion through punishment threat as in a price-trigger strategy. Collusion through punishment threat (artificial intelligence) only exists when price efficiency is not very high. However, collusion through biased learning (artificial stupidity) exists even when efficient prices prevail or when information asymmetry is severe. Consequently, in a market with prevalent AI-powered trading, price efficiency and informativeness can be compromised due to both artificial intelligence and stupidity.

**Keywords:** Asymmetric information, Paradox of price informativeness, Reinforcement learning, Market power, Collusion, Artificial stupidity.

**JEL Classification:** D43, G10, G14, L13.

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# 1 Introduction

The integration of algorithmic trading and reinforcement-learning (RL) algorithms, commonly known as AI-powered trading, has the potential to reshape capital markets fundamentally and presents new regulatory challenges. Notably, AI-powered equity exchange-traded funds (ETFs) have consistently exhibited superior performance in comparison to the S&P 500 index. Additionally, supported by Bloomberg and compelling survey evidence,<sup>1</sup> AI has proven highly effective in portfolio management, with the emergence of AI advisors surpassing human advisors in actively managed equity funds. This noteworthy trend is not confined to quantitative hedge funds; it also finds manifestation among industry behemoths like BlackRock and JPMorgan, further underlining the significance and widespread adoption of AI-powered trading strategies in the investment management arena.

Consequently, policymakers, regulators, and financial market supervisors worldwide have recognized AI as a regulatory priority, directing their attention to how AI techniques are applied in financial markets to comprehend the associated implications and assess potential systemic risks.<sup>2</sup> Security and Exchange Commission (SEC) Chair Gary Gensler, in particular, has cautioned against the possibility of AI destabilizing the global financial market if big tech-based trading companies monopolize AI development and applications within the financial sector. The challenge for the SEC lies in promoting competitive and efficient markets amid the rapid adoption of AI technologies, as AI might be optimized to benefit sophisticated speculators at the expense of other investors, potentially compromising competition and market efficiency. Moreover, while many AI proponents argue that algorithms can be designed without the unconscious biases present in human decision-making, regulators acknowledge the biases inherent in reinforcement learning processes due to factors like artificial stupidity. They have repeatedly highlighted the potential for AI to inadvertently amplify biases that could lurk in their designers, further jeopardizing competition and market efficiency.

This paper aims to analyze the behavior of AI-powered trading algorithms that possess private information, investigating the significant effects they have on the market power of informed AI traders and the overall price efficiency of capital markets. It is crucial to

<sup>&</sup>lt;sup>1</sup>According to BarclayHedge Poll, 56% of hedge fund respondents stated they employed AI or machine learning in their investment processes. Moreover, the JPMorgan Chase Survey found that more than 50% of the 835 institutional and professional traders surveyed believed AI technologies would exert the most significant influence on trading in the next three years.

<sup>&</sup>lt;sup>2</sup>For example, the SEC proposed novel rules concerning the application of AI technologies (SEC, 2023). Additionally, the European Securities and Markets Authority (ESMA) published a report on AI utilization within EU securities markets (Bagattini, Benetti and Guagliano, 2023).

note that AI algorithms do not merely imitate human behavior. In a similar vein to how decision theory and psychology literature have provided insights into modeling human behavior in an economic context, laying the foundation for modern finance research, comprehending the dynamics of capital markets with the prevalence of AI-powered trading algorithms requires insights into algorithmic behavior akin to the "psychology" of machines (Goldstein, Spatt and Ye, 2021).

Specifically, we extend the influential framework introduced by Kyle (1985) by incorporating three novel dimensions. First, it considers the involvement of multiple informed speculators within a repeated-game context. Second, it introduces a representative preferred-habitat investor, whose net demand flows need to be absorbed by other agents in the market. Third, the model introduces a market maker who takes into account both inventory and pricing error, going beyond the limited focus on price error alone, as seen in Kyle (1985). By combining theoretical rigor with practical relevance, our model serves as a valuable laboratory for exploring the profound implications of AI-powered trading strategies on the market power of informed traders and price informativeness. Our main focus is to utilize Q-learning algorithms as a proof-of-concept illustration of algorithmic collusion and its consequent effects on price informativeness. Q-learning algorithms, known for their simplicity, transparency, and economic interpretability, have provided the foundation for various variants of reinforcement learning procedures that have driven significant advancements in the field of AI.

In our experimental framework, informed AI speculators utilize Q-learning algorithms to drive their trading decisions. Our study includes multiple informed AI speculators, a representative preferred-habitat investor, a continuum of atomistic and homogeneous noise traders, and a market maker. The market maker updates its belief about the asset's fundamental value by closely monitoring the total order flows generated by both informed AI speculators and noise traders. This belief formation process relies on "historical data" encompassing past total order flows and corresponding asset values. Furthermore, the market maker employs a statistical learning approach to understand the demand curve of the representative preferred-habitat investor. This understanding is achieved by analyzing historical data that includes past order flows of the preferredhabitat investor and corresponding market prices of the asset. Consequently, the market maker utilizes a data-driven procedure to adaptively construct its conditional expectation of the asset's value and its estimate of the preferred-habitat demand curve. Remarkably, our findings indicate that this data-driven pricing rule converges autonomously to a pricing rule that closely resembles the hypothetical scenario where the market maker possesses rational expectations, is knowledgeable about the preferred-habitat demand

curve, and comprehends the collusive behavior among informed AI speculators in the market. This observation highlights the effectiveness of the data-driven approach in achieving pricing consistency despite the presence of complex market dynamics involving informed AI speculators and the preferred-habitat investor.

To ascertain whether informed AI speculators' behaviors exhibit collusion due to the intelligence of the algorithms, we begin by analyzing the fundamental theoretical properties of tacit collusion. This analysis assumes that both the informed speculators and the market maker possess rational expectations and have a comprehensive understanding of the preferred-habitat demand curve. We highlight how tacit collusion changes across diverse market structures and information environments. This theoretical investigation enables us to establish a baseline understanding of collusive behavior in the presence of asymmetric information and the market maker's endogenous strategic pricing rules. Furthermore, it lays the groundwork for our experimental study on the AI trading behavior, wherein we assess whether the observed collusion of informed AI speculators aligns with the theoretical predictions under rational expectations and perfect knowledge of the preferred-habitat demand curve. As a particularly noteworthy contribution, we establish a novel theory on the impossibility of collusion under information asymmetry. This theory presents a distinctive and intuitive perspective, emphasizing that informed speculators cannot exploit pricing errors to achieve collusive outcomes, given the already high level of efficiency in prices that accurately reflects the fundamental value. The value of this theory lies in its theoretical insights and novelty, as it illuminates a distinct mechanism separate from existing theories on the impossibility of collusion under information asymmetry in the context of product market competition, as previously posited by Abreu, Milgrom and Pearce (1991) and Sannikov and Skrzypacz (2007).

Furthermore, as another theoretical contribution, our research demonstrates that in scenarios where preferred-habitat investors play a substantial role in price formation, resulting in prices that are not highly efficient, tacit collusion among informed speculators can be sustained through the use of price-trigger strategies. The effectiveness of these strategies is contingent upon the level of information asymmetry in the market, which should not be overly severe, and the number of informed speculators, which should not be excessively large. In addition, we show that collusion capacity increases and price informativeness reduces, when the number of informed speculators drops, information asymmetry reduces, the subjective rate of time preference ("impatience") declines, or preferred-habitat demand elasticity rises.

Our numerical findings provide compelling evidence that informed AI speculators can collude and achieve supra-competitive profits by strategically manipulating excessively low order flows, even in the absence of explicit coordination that would constitute an antitrust infringement. The significance of information exchange in collusion among multiple firms operating within a market has been well-established in existing research in experimental economics and game theory. To demonstrate this key idea, we intentionally focus on relatively naive Q-learning algorithms that solely rely on one-period-lagged asset prices, without incorporating more extensive lagged data or their own order flow information. Remarkably, our study illustrates that these algorithms can intelligently communicate and collaborate using just one period of historical prices, when the trading environment is excessively complex relative to the AI algorithms. These algorithmic collusion behaves exactly like what the theory would predict across diverse market structures and information environments. Even more strikingly, in the scenarios where the trading environment is too challenging or complex for the AI algorithms, informed AI speculators can still collude and achieve supra-competitive profits by manipulating excessively low order flows, as long as the algorithms are equally naive. Therefore, the emergence of algorithmic collusion can be attributed to two distinct sources or mechanisms.

The first mechanism, known as algorithmic collusion through price-trigger strategies or collusion due to "artificial intelligence," bears resemblance to its theoretical counterpart – collusion through price-trigger strategies – when both the informed speculators and the market maker possess rational expectations and have a comprehensive understanding of the preferred-habitat demand curve. When one informed AI speculator deviates from the agreed collusive order flow level by increasing its magnitude intentionally or randomly, the asset price reacts unfavorably for the other informed AI speculator. Consequently, they seek to optimize their own performance by selecting a different order flow level, often leading to a more aggressive approach. This, in turn, negatively impacts the deviating informed AI speculator. While the underlying mechanisms between the algorithmic collusion and the economic collusion may differ, despite that both are through price-trigger strategies, the resulting patterns exhibit notable similarities. At the heart of both, the punishment threat effectively serves as a deterrent to discourage individual speculators from breaking the collusion and pursuing higher profits.

Algorithmic collusion through price-trigger strategies introduces a paradoxical situation regarding price informativeness. This paradox arises because algorithmic collusion through price-trigger strategies relies on the informativeness of prices, specifically the ability of an informed AI speculator to deduce the order flows of other informed AI speculators from observed prices. When price informativeness is high, it becomes easier for an informed AI speculator to accurately infer the order flows of others, thus facilitating

algorithmic collusion. The paradox emerges because the presence of strong price informativeness, where prices are sensitive to new information and are not primarily driven by noise trading flows, makes it simpler for informed AI traders to discern each other's order flows. This heightened ability to deduce others' actions strengthens collusion among the speculators. However, as collusion becomes stronger, it compromises the overall price informativeness of the market. The collusion among informed AI speculators distorts the information content of prices, reducing their ability to accurately reflect underlying fundamentals and impeding the efficiency of price formation. Consequently, in a capital market where AI-powered trading is prevalent and algorithmic collusion through price-trigger strategies exists, perfect price informativeness or perfect price efficiency becomes unattainable.

The second mechanism, referred to as algorithmic collusion through biased learning or collusion due to "artificial stupidity," is a result of the failure of efficient statistical learning caused by exploitation. In this case, the algorithms sacrifice unbiasedness to achieve stronger identification of possible optimal actions. Exploitation, a fundamental characteristic of reinforcement learning algorithms, plays a crucial role in facilitating collusion among trading algorithms by introducing bias into the estimation of the Q-matrix, deviating it from its true values. This bias results in the excessive overestimation of Q-values for certain choices that can sustain collusive profits, while concurrently underestimating Q-values for other choices in the decision space.

The work of Colliard, Foucault and Lovo (2022) is closely related to our research as it also explores the emergence of algorithmic collusion in capital markets through the interactions of Q-learning algorithms. However, there are notable differences in their focus compared to our paper. Specifically, Colliard, Foucault and Lovo (2022) concentrate on AI-powered oligopolistic market makers, whereas our study centers on AI-powered oligopolistic informed traders who face perfectly competitive market makers. Colliard, Foucault and Lovo (2022) delve into how AI-powered market makers strategically mitigate adverse selection by leveraging their market power, which is sustained through algorithmic collusion. Their research sheds light on the strategies employed by market makers to cope with the challenges posed by private information and to optimize their outcomes within an oligopolistic environment. In contrast, our paper complements the aforementioned works by examining how AI-powered informed traders exploit their private information and exert their market power through algorithmic collusion. We investigate the dynamics and implications of collusion among informed traders in the presence of perfectly competitive market makers. By focusing on the perspective of informed traders, we provide additional insights into the strategies employed by these

participants to leverage their private information and maximize their profits through collusion.

#### 2 Model

This model extends the influential framework introduced by Kyle (1985) by incorporating three novel dimensions. First, it considers the involvement of multiple informed speculators within a repeated-game context. Second, it introduces a representative preferred-habitat investor, whose net demand flows need to be absorbed by other agents in the market (e.g., Vayanos and Vila, 2021). Third, the model introduces a market maker who takes into account both inventory and pricing error, going beyond the limited focus on price error alone, as seen in Kyle (1985).

By blending theoretical rigor with practical relevance, this model offers a valuable laboratory for exploring the implications of AI-powered trading behaviors on both algorithmic collusion and price efficiency. Importantly, the theoretical results produced by the model act as a foundational benchmark for the characterization and categorization of AI-powered trading behaviors in simulated experiments.

#### 2.1 Economic Environment

Time is discrete, indexed by  $t = 1, 2, \dots$ , and it runs forever. There are  $I \ge 2$  risk-neutral informed speculators, a representative noise traders, a representative preferred-habitat investor, and a market maker. The economic environment is stationary, and all exogenous shocks are independent and identically distributed across periods.

In each period t, an asset is available for trading, with its fundamental value, denoted as  $v_t$ , being realized at the end of that period. Each period consists of two distinct steps: the beginning and the end. We examine the problem in period t in reverse order. At the end of the period, the fundamental value of the asset,  $v_t$ , becomes observed by all agents. It is drawn from a normal distribution  $N(\overline{v}, \sigma_v^2)$ . Here,  $\overline{v}$  represents the mean and  $\sigma_v^2$  the variance of the distribution, with  $\overline{v}$  set to 1 for convenience. After the realization of the fundamental value  $v_t$ , trading profits for all agents in period t are determined.

At the beginning of the period, the informed speculators, noise trader, and preferredhabitat investor submit their order flows. Simultaneously, the market maker sets the asset's price, denoted as  $p_t$ . Specifically, at the beginning of the period, the noise trader submits its order flow  $u_t$  to either buy  $u_t$  units of the asset if  $u_t > 0$  or take a short position of  $u_t$  if  $u_t < 0$ , with  $u_t$  following a normal distribution  $N(0, \sigma_u^2)$ , where zero is the mean and  $\sigma_u^2$  is the variance. The informed speculators perfectly know the value  $v_t$ , but they are unaware of  $u_t$  when submitting their order flows. The informed speculators are indexed by  $i \in \{1, \dots, I\}$ . Each speculator i, whose order flow is  $x_{i,t}$ , understands that its choice of  $x_{i,t}$  will influence  $p_t$  by shifting the market clearing condition and revealing information. The informed speculator i chooses its order flows  $\{x_{i,t}\}_{t\geq 0}$  to maximize the expected present value of the profit stream:

$$\mathbb{E}\left[\sum_{t=0}^{\infty} \rho^t (v_t - p_t) x_{i,t}\right],\tag{2.1}$$

where  $\rho \in (0,1)$  is the subject discount rate.

*Preferred-Habitat Investor's Demand Curve.* Contrary to the uninformed speculator in Kyle (1989), the preferred-habitat investor does not derive information about  $v_t$  from  $p_t$ . Instead, this investor has a linear demand curve for the net trading flow  $z_t$  that slopes downward:

$$z_t = -\xi(p_t - \overline{v}), \text{ with } \xi > 0.$$
 (2.2)

The rationale behind this specification is straightforward: the preferred-habitat investor focuses solely on the ex-ante expected fundamental value,  $\overline{v}$ , and tends to buy more of the asset when  $p_t - \overline{v}$  is more negative, interpreting this as a stronger indication that the asset is undervalued. This demand curve is proportional to the spread between the ex-ante expected fundamental value and the market price. Graham (1973) calls this spread a safety margin.

The average holding of the preferred-habitat investor in this type of asset, denoted as  $\bar{z}$ , is often substantial. Consequently, this leads to an approximately very small price elasticity of demand, represented as  $\varepsilon \approx \xi/\bar{z}$ . Studies indicate that preferred-habitat investors with low price elasticity of demand play an important role in shaping asset prices (e.g., Greenwood and Vayanos, 2014; Vayanos and Vila, 2021; Greenwood et al., 2023).

The demand curve of the preferred-habitat investor, as specified in equation (2.2), mirrors that of the "long-term investor" in the model by Kyle and Xiong (2001). This becomes clear, especially when we recognize that  $\bar{v}$  is the fair value of the asset to risk neutral investors as  $\bar{v} = \mathbb{E}[v_t]$ . According to this demand curve, the preferred-habitat investor always provides liquidity to the market. When the price falls further below the ex-ante fundamental value,  $\bar{v}$ , in the market, the preferred-habitat investor will buy more of the asset. Analogous to Kyle and Xiong (2001), we can justify the demand curve, as outlined in (2.2), through a rational choice made by the preferred-habitat investor under

certain assumptions. These assumptions are summarized in Lemma 1. The proof is in Appendix A.

**Lemma 1** (Demand Curve). *If the preferred-habitat investor possesses exponential utility with* an absolute risk aversion coefficient of  $\eta$ , then the demand curve has the functional form of (2.2), where the slope  $\xi$  is given by  $1/(\eta \sigma_v^2)$ .

Moreover, the concept of specifying exogenous net demand curves within the framework of a noisy rational expectation equilibrium also shares similarities with studies conducted by Hellwig, Mukherji and Tsyvinski (2006) and Goldstein, Ozdenoren and Yuan (2013), among others. The fundamental idea is to capture relevant institutional frictions and preferences in a parsimonious and tractable manner. Notably, our net demand curves can be reinterpreted as "noisy supply curves" in these prior works by introducing a new variable  $\tilde{z}_t \equiv -(u_t + z_t)$ . Specifically,  $\tilde{z}_t$  represents the total trading supply provided by the noisy trader and the preferred-habitat investor to absorb the trading demand of informed speculators. The total supply  $\tilde{z}_t$  follows an exogenous noisy supply curve defined as:

$$\widetilde{z}_t = -u_t + \xi(p_t - \overline{v}), \tag{2.3}$$

where  $-u_t$  can be reinterpreted as the unobservable demand or supply shock in the context of the prior works mentioned above.

Market Maker's Pricing Rules. Trading occurs through the market maker, whose role is to absorb the order flow while minimizing pricing errors. The market maker observes the combined order flow of informed speculators and noise traders, represented by  $y_t = \sum_{i=1}^{I} x_{i,t} + u_t$ , as well as the order flow of the preferred-habitat investor, denoted by  $z_t$ . However, the market maker cannot distinguish between order flows from informed speculators and noise traders. Instead, they can only make statistical inferences about the fundamental value  $v_t$  based on the combined order flow  $y_t = \sum_{i=1}^{I} x_{i,t} + u_t$  and not on individual order flows. The market maker sets the price  $p_t$  to jointly minimize inventory and pricing errors according to the following objective function:

$$\min_{p_t} \mathbb{E}\left[ (y_t + z_t)^2 + \theta(p_t - v_t)^2 \middle| y_t \right], \tag{2.4}$$

where  $\theta > 0$  represents the weight the market maker places on minimizing pricing errors. Here,  $\mathbb{E}\left[\cdot|y_t\right]$  denotes the market maker's expectation over  $v_t$ , conditioned on the observed combined order flow  $y_t$  and its belief about how informed speculators would behave in the equilibrium.

The market maker's objective, as described in (2.4), captures both the inventory cost and asymmetric information faced by the market maker. The term  $(y_t + z_t)^2$  represents the inventory-holding costs borne by the market maker. Its quadratic form is adopted for tractability, consistent with the literature (e.g., Mildenstein and Schleef, 1983). The term  $\theta(p_t - v_t)^2$  captures the market maker's efforts to reduce pricing errors arising from asymmetric information. As  $\theta$  approaches zero, the price  $p_t$  is primarily determined by the market clearing condition,  $y_t + z_t = 0$ , as in the model of Kyle and Xiong (2001). Conversely, as  $\theta$  increases towards infinity, the price  $p_t$  is primarily determined by the pricing-error minimization condition,  $p_t = \mathbb{E}\left[v_t|y_t\right]$ , as in the model of Kyle (1985).

Given the repeated-game nature of this framework involving multiple informed speculators, various equilibria with tacit collusion may emerge. We identify three types of equilibria: the non-collusive equilibrium, the perfect cartel equilibrium, and the collusive equilibrium sustained by price-trigger strategies. Throughout this analysis, we assume that the market maker is aware of the specific equilibrium in which informed speculators are participating. Specifically, we consider the linear and symmetric equilibrium in which the trading strategy of the informed speculators is characterized by

$$x_{i,t} = \chi(v_t - \overline{v}), \text{ for any } i = 1, \dots, I.$$
 (2.5)

The first-order condition of the minimization problem (2.4) leads to

$$p_t = \frac{\xi}{\xi^2 + \theta} y_t + \frac{\xi^2}{\xi^2 + \theta} \overline{v} + \frac{\theta}{\xi^2 + \theta} \mathbb{E} \left[ v_t | y_t \right],$$

where  $\mathbb{E}[v_t|y_t]$ , according to Bayesian updating, is

$$\mathbb{E}\left[v_t|y_t\right] = \overline{v} + \gamma y_t, \quad \text{with } \gamma = \frac{I\chi}{(I\chi)^2 + \sigma_u^2/\sigma_v^2}$$

Therefore, the pricing rule of the market maker is

$$p_t = \overline{v} + \lambda y_t$$
, with  $\lambda = \frac{\theta \gamma + \xi}{\theta + \xi^2}$ 

## 2.2 Noncollusive Nash Equilibrium

We use the superscript N to denote the variables in the noncollusive Nash equilibrium. At the beginning of the period t, each informed trader i solves the following problem:

$$x^{N}(v_{t}) = \underset{x_{i}}{\operatorname{argmax}} \mathbb{E}\left[\left(v_{t} - p_{t}\right) x_{i} \middle| v_{t}\right], \tag{2.6}$$

where  $\mathbb{E}\left[\cdot|v_t\right]$  is informed investor i's expectation conditional on the privately observed  $v_t$  and its belief about how the market maker would set the price in the equilibrium  $p_t = p^N(y_t)$ . Here,  $p^N(\cdot)$  is a pricing function that is determined in the equilibrium characterized as follows:

$$p^{N}(y_{t}) = \overline{v} + \lambda^{N} y_{t}$$
, with  $\lambda^{N} = \frac{\theta \gamma^{N} + \xi}{\theta + \xi^{2}}$  and  $\gamma^{N} = \frac{I \chi^{N}}{(I \chi^{N})^{2} + (\sigma_{u} / \sigma_{v})^{2}}$ . (2.7)

And,  $y_t$  is the combined order flow of informed speculators and noise traders, characterized by

$$y_t = x_i + (I - 1)x^N(v_t) + u_t. (2.8)$$

The non-collusive Nash equilibrium can be summarized in the following proposition.

**Proposition 2.1.** The order flow and price in the non-collusive Nash equilibrium are

$$x^N(v_t) = \chi^N(v_t - \overline{v})$$
 and  $p^N(v_t) = \overline{v} + \lambda^N y_t$ , respectively,

where  $\chi^N$  and  $\lambda^N$  satisfy

$$\chi^N = \frac{1}{(I+1)\lambda^N}$$
 and  $\lambda^N = \frac{\theta\gamma^N + \xi}{\theta + \xi^2}$  with  $\gamma^N = \frac{I\chi^N}{(I\chi^N)^2 + (\sigma_u/\sigma_v)^2}$ 

The expected profit is

$$\pi^N = \left(1 - \lambda^N I \chi^N\right) \chi^N \sigma_v^2$$

The price informativeness, denoted by  $\mathcal{I}^N$ , is defined as the logged signal-noise ratio of prices, that is,  $\mathcal{I}^N = \log \left[ \left( I \chi^N \right)^2 \left( \sigma_v / \sigma_u \right)^2 \right]$ .

# 2.3 Perfect Cartel Equilibrium

Consider a cartel that consists all *I* informed speculators under perfect collusion. The cartel is a monopolist who chooses each informed speculator's order flow to maximize total profits. Because informed speculators are symmetric, the cartel solves the following

problem

$$x^{M}(v_{t}) = \underset{x_{i}}{\operatorname{argmax}} \mathbb{E}\left[\left(v_{t} - p_{t}\right) x_{i} \middle| v_{t}\right], \tag{2.9}$$

where  $\mathbb{E}\left[\cdot|v_t\right]$  is informed investor i's expectation conditional on the privately observed  $v_t$  and its belief about how the market maker would set the price in the equilibrium  $p_t = p^M(y_t)$ . Here,  $p^M(\cdot)$  is a pricing function that is determined in the equilibrium characterized as follows:

$$p^{M}(y_t) = \overline{v} + \lambda^{M} y_t$$
, with  $\lambda^{M} = \frac{\theta \gamma^{M} + \xi}{\theta + \xi^2}$  and  $\gamma^{M} = \frac{I \chi^{M}}{(I \chi^{M})^2 + (\sigma_u / \sigma_v)^2}$ . (2.10)

And,  $y_t$  is the combined order flow of informed speculators and noise traders, characterized by

$$y_t = Ix_{i,t} + u_t. (2.11)$$

The perfect cartel equilibrium can be summarized in the following proposition.

**Proposition 2.2.** The order flow and price in the perfect cartel equilibrium are

$$x^{M}(v_{t}) = \chi^{M}(v_{t} - \overline{v})$$
 and  $p^{M}(v_{t}) = \overline{v} + \lambda^{M}y_{t}$ , respectively,

where  $\chi^M$  and  $\lambda^M$  satisfy

$$\chi^M = \frac{1}{2I\lambda^M}$$
 and  $\lambda^M = \frac{\theta\gamma^M + \xi}{\theta + \xi^2}$  with  $\gamma^M = \frac{I\chi^M}{(I\chi^M)^2 + (\sigma_u/\sigma_v)^2}$ 

The expected profit is

$$\pi^M = \left(1 - \lambda^M I \chi^M\right) \chi^M \sigma_v^2$$

The price informativeness, denoted by  $\mathcal{I}^M$ , is defined as the logged signal-noise ratio of prices, that is,  $\mathcal{I}^M = \log \left[ \left( I \chi^M \right)^2 \left( \sigma_v / \sigma_u \right)^2 \right]$ .

# 2.4 Collusive Nash Equilibrium

Information asymmetry is a significant characteristic of capital markets, rendering standard grim trigger strategies less viable due to the challenges in accurately observing and monitoring each other's actions.<sup>3</sup> However, tacit collusion can still be sustained under

<sup>&</sup>lt;sup>3</sup>Tacit collusion sustained by grim trigger strategies has been a subject of extensive research, with pioneering work by Fudenberg and Maskin (1986) and Rotemberg and Saloner (1986), among other notable contributors. Recent studies have delved into the impact of such tacit collusion sustained by grim trigger strategies on pricing in capital markets (e.g., Opp, Parlour and Walden, 2014; Dou, Ji and Wu, 2021a,b; Dou, Wang and Wang, 2023).

information asymmetry through price-trigger strategies with imperfect monitoring. If an informed speculator can reliably infer other informed speculators' total order flows from the market price, collusive incentives can be created.

The concept of tacit collusion sustained by price-trigger strategies was first introduced by Green and Porter (1984). Even with imperfect monitoring, agents can establish collusive incentives by allowing non-collusive competition to occur with positive probability. Abreu, Pearce and Stacchetti (1986) further characterize optimal symmetric equilibria in this context, revealing two extreme regimes: a collusive regime and a punishment regime featuring a non-collusive reversion. In the collusive regime, informed speculators implicitly coordinate on order flows less aggressive than the order flows in the static non-collusive Nash equilibrium. If the price breaches a critical level, suspicion of cheating arises, leading to a non-collusion reversion. In the punishment regime, informed speculators trade non-collusively with low profits.

*Price-Trigger Strategies*. We now describe the collusive Nash equilibrium sustained by price-trigger strategies under information asymmetry, as studied by Green and Porter (1984). Specifically, we focus on the symmetric collusive Nash equilibrium in which all I informed traders choose the same collusive order flow, denoted by  $x^C(v_t)$ . Such trading strategies are sustained by a price-trigger strategy: Firms will initially submit their respective order flows  $x^C(v_t)$ , and will continue to do so until the market price falls below a trigger price  $q(v_t)$  if  $v_t < \overline{v}$  or goes above a trigger price  $q(v_t)$  if  $v_t > \overline{v}$ , and then they will trade non-collusively for the duration (we will specify this to be T-1 periods) of a reversionary episode. At time t, the state of world is "normal," denoted by  $s_t = 0$ , if (a)  $v_{t-1} = \overline{v}$  and  $s_{t-1} = 0$ , or (b)  $p_{t-1} \le q(v_{t-1})$  and  $v_{t-1} > \overline{v}$  and  $s_{t-1} = 0$ , or (c)  $p_{t-1} \ge q(v_{t-1})$  and  $v_{t-1} < \overline{v}$  and  $s_{t-1} = 0$ , or (d)  $p_{t-T} > q(v_{t-T})$  and  $v_{t-T} > \overline{v}$  and  $s_{t-T} = 0$ , or (e)  $p_{t-T} \le q(v_{t-T})$  and  $v_{t-T} < \overline{v}$  and  $s_{t-T} = 0$ . Otherwise, at time t, the state of world is "reversionary," denoted by  $s_t = 1$ . In other words,  $s_t = 0$  if price trigger is not violated at t-1 and  $s_{t-1} = 0$ , or price trigger is violated at t-T and  $s_{t-T} = 0$ ; otherwise,  $s_t = 1$ .

Similar to Green and Porter (1984), we assume that the state variable  $s_t$  is a common knowledge to all agents. When  $s_t = 1$ , the equilibrium order flows and price are characterized in Section 2.2. We now focus on characterizing the equilibrium order flow  $x^{C}(v_t)$  and price  $p_t^{C}$  for the case of  $s_t = 0$ .

We focus on linear policy functions for the case of  $s_t = 0$ :

$$\chi^{C}(v) \equiv \chi^{C}(v - \overline{v}), \tag{2.12}$$

$$p^{C}(y) = \overline{v} + \lambda^{C} y. \tag{2.13}$$

We specify the price-trigger function q(v) using the expected price under the coordinated trading conditional on v, denoted by  $\overline{p}^C(v) \equiv \mathbb{E}\left[p^C(y)|v\right]$ . Specifically, plugging (2.12) into (2.13) and taking expectation over u, we obtain that  $\overline{p}^C(v) \equiv \overline{v} + \lambda^C I \chi^C(v - \overline{v})$ . The trigger price is specified as follows:

$$q(v) \equiv \begin{cases} \overline{p}^{C}(v) + \lambda^{C} \sigma_{u} \omega, & \text{if } v > \overline{v} \\ \overline{p}^{C}(v) - \lambda^{C} \sigma_{u} \omega, & \text{if } v < \overline{v}, \end{cases}$$
 (2.14)

where  $\omega > 0$  is a parameter that characterizes the tightness of the price trigger.

Equation (2.14) warrants further in-depth discussion on several important points. First, when  $v > \overline{v}$ , informed investors have incentives to buy a large amount of the asset, which boosts up its price. As a result, when  $v > \overline{v}$ , a meaningful price-trigger strategy would punish the potential deviating counterparty by reverting to non-collusive Nash equilibrium once the market price goes above certain high-level threshold q(v). In contrast, when  $v < \overline{v}$ , informed investors have incentives to sell a large amount of the asset, which suppresses down its price. As a result, when  $v < \overline{v}$ , a meaningful price-trigger strategy would punish the potential deviating counterparty by reverting to non-collusive Nash equilibrium once the market price falls below certain low-level threshold q(v). Second, there is no price threshold when  $v=\overline{v}$  because no informed investor would have incentives to trade in this case. Third, although there are infinitely many different ways of specifying the functional form of the price threshold q(v), we focus on a specification that ensures a linear model solution as in Kyle (1985) and statistically meaningful. Each informed investor can infer from the price  $p_t = p^C(y_t)$  that the noise trading order should be  $\hat{u}_t = [p_t - q(v_t)]/\lambda^C$ . If  $\hat{u}_t$  is excessively positive when  $v_t > \overline{v}$ , say  $\hat{u}_t > \omega \sigma_u$  for certain constant  $\omega > 0$ , the informed investor would suspect that some other informed investors might have deviated from the implicit agreement. Analogously, if  $\hat{u}_t$  is excessively negative when  $v_t < \overline{v}$ , say  $\hat{u}_t < -\omega \sigma_u$  for certain constant  $\omega > 0$ , the informed investor would suspect that some other informed investors might have deviated from the implicit agreement. Fourth, the multiplier  $\sigma_u$  ensures that the probability of price-trigger violation is independent of the magnitude of noisy trading,  $\sigma_u$ , in the collusive Nash equilibrium.

Given that  $s_t = 0$ , let  $J^{C}(\chi_i)$  denote each informed trader i's expected present value

of future profits, when investor i chooses  $x_{i,t} = \chi_i(v_t - \overline{v})$  and all other I - 1 informed investors choose  $x^C(v_t)$ . That is,

$$J^{C}(\chi_{i}) = \mathbb{E}\left[\left(v_{t} - p^{C}(y_{t})\right)\chi_{i}(v_{t} - \overline{v})\right]$$

$$+ \rho J^{C}(\chi_{i})\mathbb{P}\left\{\text{Price trigger is not violated in period } t \middle| \chi_{i}, \chi^{C}\right\}$$

$$+ \mathbb{E}\left[\sum_{\tau=1}^{T-1} \rho^{\tau} \pi^{N}(v_{t+\tau}) + \rho^{T} J^{C}(\chi_{i})\right] \mathbb{P}\left\{\text{Price trigger is violated in period } t \middle| \chi_{i}, \chi^{C}\right\},$$

$$(2.15)$$

where  $p^{C}(\cdot)$  is the pricing function of market makers in the collusive Nash equilibrium and

$$y_t = \chi_i(v_t - \overline{v}) + (I - 1)x^C(v_t) + u_t.$$
 (2.16)

The probability of price trigger violation is

 $\mathbb{P}$  {Price trigger is not violated in period t}

$$= \mathbb{E}\left[\mathbb{P}\left(p_t \leq q(v_t)|v_t\right)\mathbf{1}\{v_t > \overline{v}\}\right] + \mathbb{E}\left[\mathbb{P}\left(p_t \geq q(v_t)|v_t\right)\mathbf{1}\{v_t < \overline{v}\}\right] \\ = \mathbb{E}\left[\Phi(\sigma_u^{-1}(\chi^C - \chi_i)(v_t - \overline{v}) + \omega)\mathbf{1}\{v_t > \overline{v}\}\right] + \mathbb{E}\left[\Phi(\sigma_u^{-1}(\chi_i - \chi^C)(v_t - \overline{v}) + \omega)\mathbf{1}\{v_t < \overline{v}\}\right],$$

where  $\Phi(\cdot)$  is the CDF of the standard normal distribution.

Impossibility of Collusion When Efficient Prices Prevail. The following proposition highlights the impossibility of achieving collusion in an environment closely resembling the standard Kyle benchmark (Kyle, 1985), where efficient prices prevail. In this setting, prices are determined by the market maker, who sets them approximately at the expectation of the fundamental value, conditional on the observed total order flow. In other words, efficient prices in this context are unbiased estimates of the fundamental asset value, and they minimize pricing errors. The proof can be found in Appendix B.

**Proposition 2.3** (Impossibility of Collusion When Efficient Prices Prevail). *If*  $\theta$  *is large or*  $\xi$  *is small, there is no collusive Nash equilibrium that can be sustained by price-trigger strategies for any*  $\sigma_u/\sigma_v > 0$ .

Sustaining coordination through price-trigger strategies requires two conditions: (i) price informativeness needs to be sufficiently high to ensure that there is sufficient capacity for monitoring, which has been emphasized by Abreu, Milgrom and Pearce (1991) and Sannikov and Skrzypacz (2007), and (ii) price impact of informed speculators' order

flows needs to be sufficiently low to ensure that there is sufficient room for significant informational rents.

However, in cases where  $\theta$  is large or  $\xi$  is small, the environment closely resembles the standard Kyle benchmark (Kyle, 1985). In this scenario, it is important to note that  $\lambda^C$  becomes approximately equal to  $\gamma^C$ . Importantly, in this case, low price impact endogenously reflects a proportionally high information asymmetry, captured by  $\sigma_u/\sigma_v$ . Despite the aggressive trading by informed speculators induced by low price impact, the negative effect of information asymmetry and the positive effect of informed order flows on price informativeness balance each other out in this environment. As a result, the two necessary conditions (i) and (ii) cannot coexist simultaneously in an environment close to the standard Kyle benchmark environment, where efficient prices prevail.

Proposition 2.3 carries intrinsic value in terms of theoretical insights and novelty, setting it apart from existing theories on the impossibility of collusion under information asymmetry, as posited by Abreu, Milgrom and Pearce (1991) and Sannikov and Skrzypacz (2007). These prior theories emphasize that, when prices are not informativeness, "false positive" errors, made by triggering punishments, occur on the equilibrium path disproportionately often, erasing all benefits from collusion. In contrast, Proposition 2.3 offers a distinctive intuitive perspective, highlighting that informed speculators cannot exploit pricing errors to achieve collusive outcomes due to the already high level of efficiency in prices, which accurately reflect the fundamental value. The absence of substantial pricing errors essentially renders collusion infeasible, as there exists limited scope for market manipulation based on price discrepancies. In summary, Proposition 2.3 sheds light on the interplay between efficient pricing, information asymmetry, and collusive behavior in financial markets. By demonstrating the impracticality of collusion in environments characterized by efficient prices, our findings contribute to a deeper understanding of market dynamics and the implications of information asymmetry on collusion strategies.

Existence of Collusion with a Significant Preferred-Habitat Investor. The following proposition shows that collusion sustained by price-trigger strategies exists when the preferred-habitat plays an important role in price formation (i.e., when prices are not very efficient). But, when information asymmetry, captured by  $\sigma_u/\sigma_v$ , is too large, no collusion can be sustained through price-trigger strategies even though prices are not very efficient. Moreover, when the number of informed speculators, denoted by I, is too large, no collusion can be sustained through price-trigger strategies even though prices are not very efficient. The proof is in Appendix C.

**Proposition 2.4** (Existence of Collusion with a Significant Preferred-Habitat Investor). If  $\theta$ 

is sufficiently small or if  $\xi$  is sufficiently large, there exists a collusive Nash equilibrium that can be sustained by price-trigger strategies for  $\sigma_u/\sigma_v$  and I that are not too large

When  $\sigma_u/\sigma_v$  is too large, price informativeness is low, and thus price-trigger strategies are difficult to sustain. This is because when prices are not informativeness, agents to make "false positive" errors by triggering punishments on the equilibrium path disproportionately often, erasing all benefits from collusion. The key idea is exactly the same as that of Abreu, Milgrom and Pearce (1991) and Sannikov and Skrzypacz (2007).

If  $\theta$  is small or if  $\xi$  is large, the price is primarily determined by the market clearing condition, which is probably not an unbiased estimate of the fundamental value with minimum pricing errors. If market clearing condition dominates, low price impact does not reflect a proportionally high information asymmetry; as a result, it allows informed speculators trade aggressively, thereby leading to higher price informativeness. Consequently, the necessary conditions (i) and (ii) can hold simultaneously when the preferred-habitat investor plays an important role in price formation.

*Properties of Collusion Sustained by Price-Trigger Strategies.* To characterize whether informed speculators trade in a tacitly collusive manner based on observable outcomes, it is necessary to derive the testable properties of collusion.

**Proposition 2.5** (Supra-competitive nature of collusion). *In the price-trigger collusive equilibrium, it holds that* 

$$\pi^M \ge \pi^C > \pi^N,\tag{2.17}$$

If we define  $\Delta^C \equiv \frac{\pi^C - \pi^N}{\pi^M - \pi^N}$ , inequalities in (2.17) can be summarized as  $\Delta^C \in (0,1]$ .

Clearly, a greater  $\Delta^C$  signifies a higher collusion capacity. We use  $\Delta^C$  as a measure for collusion capacity, as in Calvano et al. (2020). Similar measures are also adopted in empirical studies to identify collusion capacity (e.g., Dou, Wang and Wang, 2023). Below, we derive how collusion capacity,  $\Delta^C$ , and price informativeness,  $\mathcal{I}^C$ , change across various market structures and information environments. The proof of the following proposition can be found in Appendix D.

**Proposition 2.6** (Effects of Market Structures and Information Environments). *If*  $\theta$  *is* sufficiently small or if  $\xi$  is sufficiently large, the price-trigger collusive Nash equilibrium satisfies the following properties:

(i) 
$$I \uparrow \implies \Delta^{C} \downarrow \mathcal{E} \mathcal{I}^{C} \uparrow$$

(ii) 
$$\sigma_u/\sigma_v \uparrow \implies \Delta^C \downarrow & \mathcal{E} \quad \mathcal{I}^C \uparrow$$
  
(iii)  $\rho \uparrow \implies \Delta^C \uparrow & \mathcal{E} \quad \mathcal{I}^C \downarrow$   
(iv)  $\xi \uparrow \implies \Delta^C \uparrow & \mathcal{E} \quad \mathcal{I}^C \downarrow$ 

# 3 AI-Powered Trading Algorithms

The theoretical results above hinge on the assumption that the informed speculators and the market maker have rational expectations in the sense that they can perfectly figure out (i) the order flows of other informed speculators (known by informed speculators but not the market maker due to information asymmetry), (ii) the distribution of noise trading flows, and (iii) the distribution of the fundamental value of the asset. Furthermore, both the informed speculators and the market maker are sufficiently astute, with the speculators able to communicate amongst themselves. This allows the informed speculators to collectively reach and sustain a price-trigger strategy characterized by  $\chi^{C}(v)$  and q(v), as detailed in (2.12) to (2.14). Meanwhile, this also allows the market maker perfectly understands the collusion scheme of these speculators.

It remains uncertain whether autonomous, model-free AI algorithms can learn to sustain tacit collusion during trading – and thereby generate supercompetitive profits – in line with the theoretical predictions above based on stringent, and at times, unrealistic assumptions. Specifically, in this section, we investigate the capability of RL algorithms to attain tacit collusion and generate supercompetitive trading profits when the machines have no direct knowledge of order flows from their counterparts or are oblivious to the distribution of noisy trading flows and the fundamental values of assets. If these algorithms demonstrate such capability, our study further delves into the mechanisms driving these algorithmic collusive behaviors. RL is the type of machine learning in which the algorithm learns by itself through autonomous trial-and-error experimentation.

# 3.1 Q-Learning

We examine Q-learning algorithms, exploring whether AI-powered trading algorithms can autonomously achieve tacit collusion under asymmetric information, without the overt acts of communication or agreements typically seen in competition law infringements (Harrington, 2018). Our experimental design and methodology are similar to the studies of Calvano et al. (2020) and Asker, Fershtman and Pakes (2022). They explored product market competition without the complexities of asymmetric information or endogenous pricing rules.

Our main objective is to employ Q-learning algorithms as a proof-of-concept illustration, shedding light on the potential of algorithmic collusion and its consequential effects on the informativeness of prices. While reinforcement learning encompasses different variants (e.g., Watkins and Dayan, 1992; Sutton and Barto, 2018), our choice to focus on Q-learning is motivated by several reasons. First, Q-learning serves as a foundational framework for numerous reinforcement learning algorithms, upon which many recent AI breakthroughs are built. However, it is important to note that AI trading algorithms currently in use may not exclusively rely on Q-learning principles. Second, Q-learning holds substantial popularity among computer scientists in practical applications. Third, Q-learning algorithms possess simplicity and transparency, offering clear economic interpretations, in contrast to the black-box nature of many machine learning and AI algorithms. Finally, Q-learning shares a common architecture with more sophisticated reinforcement learning algorithms.

The fundamental rationale behind the Q-learning algorithm, akin to all reinforcement learning approaches, rests on the principle that actions leading to higher past payoffs are prioritized for future occurrences compared to actions generating lower profits. Consequently, through multiple rounds of exploration and experimentation, Q-learning algorithms can adapt their actions towards achieving optimal outcomes, even in the absence of prior knowledge concerning the problem at hand. Below, we outline the Q-learning algorithm employed by a generic informed speculator  $i \in \{1, \dots, I\}$ .

**Bellman Equation and** Q**-Function.** Informed speculator *i*'s intertemporal optimization problem, specified in (2.1), is usually solved recursively using the dynamic programming approach and the associated Bellman equation:

$$V_i(s) = \max_{x \in \mathcal{X}} \left\{ \mathbb{E}\left[ (v - p)x | s, x \right] + \rho \mathbb{E}\left[ V_i(s') | s, x \right] \right\}, \tag{3.1}$$

where  $\mathcal{X}$  is the set of available actions, s is the current state, s' represents the state in the next period, the first term on the right-hand side,  $\mathbb{E}\left[(v-p)x|s,x\right]$ , is the expected payoff of the current period, and the second term,  $\rho\mathbb{E}\left[V_i(s')|s,x\right]$ , is the continuation value.

The Bellman equation (3.1) reflects the recursive formulation of dynamic control problems, as described by Bellman (1954) and Ljungqvist and Sargent (2012), among others. The value function  $V_i(s)$ , a function of the state s, and its associated Bellman equation focus on the equilibrium path. However, instead of focusing solely on the optimal value of each state  $V_i(s)$  along the equilibrium path, we can extend our analysis to the counterfactual value of each state-action pair, denoted as  $Q_i(s,x)$ , which captures scenarios even off the equilibrium path. By definition,  $Q_i(s,x)$  is the same value as what's

in the curly brackets of the Bellman equation (3.1):

$$Q_i(s,x) = \mathbb{E}\left[ (v-p)x|s,x \right] + \rho \mathbb{E}\left[ V_i(s')|s,x \right]. \tag{3.2}$$

Intuitively, the Q-function value,  $Q_i(s,x)$ , can be interpreted as the quality of action x at state s. The optimal value of a state,  $V_i(s)$ , is the maximum of all the possible Q-function values of state s. That is,  $V_i(s) \equiv \max_{x \in \mathcal{X}} Q_i(s,x)$ . By substituting  $V_i(s')$  with  $\max_{x' \in \mathcal{X}} Q_i(s',x')$  in equation (3.2), we can establish a recursive formula for the Q-function as follows:

$$Q_i(s,x) = \mathbb{E}\left[(v-p)x|s,x\right] + \rho \mathbb{E}\left[\max_{x' \in \mathcal{X}} Q_i(s',x') \middle| s,x\right]. \tag{3.3}$$

When both |S| and |X| are finite, the Q-function can actually be represented as an  $|S| \times |X|$  matrix, which is often referred to as the Q-matrix.

*State Variables.* State variables,  $s_t$ , are essential for characterizing the recursive relation presented in equation (3.3). While the choice of state variables is not unique, in principle,  $s_t$  can encompass any information that informed AI speculator i has observed up to the beginning of period t. This includes both public and the private information available to the speculator. We utilize the smallest possible set of state variables in  $s_t$  that can generate tacit collusion sustained by price-trigger strategies. Drawing from the insights in Section 2.4, we include the market price of the asset from the preceding period t-1, denoted by  $p_{t-1}$ , as part of  $s_t$ . We incorporate  $v_t$  instead of  $v_{t-1}$  in the state variable  $s_t$ because informed AI speculators engage in trading activities in period t after observing  $v_t$  at the beginning of period t, thereby necessitating the inclusion of  $v_t$  as part of the state variable in period t. Consequently, the state variable  $s_t$  is defined as  $s_t \equiv \{p_{t-1}, v_t\}$ . Put simply, we equip the informed AI speculator with a one-period memory to trace history for decision-making, similar to the approach in Calvano et al. (2020). One could also include the informed AI speculator's own lagged order flow  $x_{i,t-1}$ , a piece of private information only known by informed AI speculator i, and even more lagged asset prices and order flows, as a state variable. In our simulation experiments, we observed that enlarging the state variable  $s_t$  augments the degree of tacit collusion among informed AI speculators, leading to higher trading profits. Thus, our deliberate choice to solely incorporate  $p_{t-1}$  and  $v_t$  sets a stringent bar for the Q-learning algorithms to reach tacit collusion within our economic environment. Furthermore, the Q-learning algorithm with state variables  $s_t \equiv \{p_{t-1}, v_t\}$  exhibits a convergence speed significantly faster than those

incorporating a more extensive list of state variables.<sup>4</sup>

**Q-Learning Algorithm.** If informed AI speculators possessed knowledge of their Q-matrices, determining the optimal actions for any given state would be straightforward. In essence, Q-learning algorithms serve as methods to estimate this Q-matrix without knowing the underlying distribution  $\mathbb{E}\left[\cdot|s,a\right]$  or observing sufficient off-equilibrium pairs (s,x) in the data. These algorithms address both challenges concurrently: They employ Monte Carlo methods, backed by the law of large numbers, to estimate the underlying distribution  $\mathbb{E}\left[\cdot|s,x\right]$ , while simultaneously conducting trial-and-error experiments to produce off-equilibrium counterfactuals.

The iterative experimentation starts from an arbitrary initial Q-matrix of informed AI speculator i, denoted by  $\widehat{Q}_{i,0}$ , and updates the estimated Q-matrix  $\widehat{Q}_{i,t}$  recursively. Observing  $s_t \equiv \{p_{t-1}, v_t\}$ , informed AI speculator i chooses its order flow  $x_{i,t}$ , following one of two experimentation modes, which we describe in detail below. After receiving the total quantity of market orders, the market maker determines the price  $p_t$  according to its own pricing rules described in Subsection 3.2.

The evolution of informed AI speculator i's state variable  $s_{i,t}$  is given by  $s_{i,t+1} \equiv \{p_t, v_{t+1}\}$ , where  $v_{t+1}$  is randomly drawn from the distribution  $N(\overline{v}, \sigma_v^2)$ . The price  $p_t$  depends on the noise trading flow, which remains unknown to informed AI speculators when they make decisions.

The Q-learning algorithm employs a recursive update process for informed AI speculator i to refine its estimated Q-matrix. The learning equation governing this update is as follows:

$$\widehat{Q}_{i,t+1}(s_t, x_{i,t}) = (1 - \alpha) \underbrace{\widehat{Q}_{i,t}(s_t, x_{i,t})}_{\text{Past knowledge}} + \alpha \underbrace{\left[ (v_t - p_t) x_{i,t} + \rho \max_{x \in \mathcal{X}} \widehat{Q}_{i,t}(s_{t+1}, x) \right]}_{\text{Present learning based on a new experiment}}, \quad (3.4)$$

where  $\alpha \in [0, 1]$  captures the learning rate,  $s_t$  is the state that the iteration t concentrates on,  $s_{t+1}$  is randomly drawn from the Markovian transition probability conditional on  $s_t$ , and the action variable  $x_{i,t}$  is chosen as follows:

$$x_{i,t} = \begin{cases} \operatorname{argmax}_{x \in \mathcal{X}} \widehat{Q}_{i,t}(s_t, x), & \text{with prob. } 1 - \varepsilon_t, \text{ (exploitation)} \\ \widehat{x} \sim \text{uniform distribution on } \mathcal{X}, \text{ with prob. } \varepsilon_t. & \text{(exploration)} \end{cases}$$
(3.5)

Here,  $\widehat{Q}_{i,t}(s,x)$  is the estimated Q-matrix of informed AI speculator i in the t-th iteration, and  $(v_t - p_t)x_{i,t}$  is the trading profit in iteration t if the order flow of informed AI

<sup>&</sup>lt;sup>4</sup>When dealing with an extensive list of state variables, deep Q-learning algorithms become indispensable.

speculator i is  $x_{i,t}$ . With probability  $1 - \varepsilon_t$ , the Q-learning is in the exploitation mode with  $x_{i,t}$  to be set as the maximizer of the estimated Q-matrix,  $\widehat{Q}_{i,t}(s_t, x)$ . On the other hand, with probability  $\varepsilon_t$ , the Q-learning is in the exploration model with  $x_{i,t}$  to be randomly drawn from the uniform distribution on  $\mathfrak{X}$ . As t approaches infinity, the pre-specified exploration probability  $\varepsilon_t$  monotonically decreases to zero.

In equation (3.4), we see that during iteration t, the estimated Q-matrix for informed AI speculator i, denoted as  $\widehat{Q}_{i,t}(s,x)$ , undergoes an update exclusively at the state-action pair  $(s_t,x_{i,t})$ . The new value is updated to  $\widehat{Q}_{i,t+1}(s_t,x_{i,t})$ . However, all other state-action pairs remain unchanged. In other words,  $\widehat{Q}_{i,t+1}(s,x) = \widehat{Q}_{i,t}(s,x)$  for cases where  $s \neq s_t$  or  $x \neq x_{i,t}$ . This updated value is computed as a weighted average of accumulated knowledge based on the previous experiments,  $\widehat{Q}_{i,t}(s_t,x_{i,t})$ , and learning based on a new experiment,  $(v_t - p_t)x_{i,t} + \rho \max_{x \in \mathcal{X}} \widehat{Q}_{i,t}(s_{t+1},x)$ . A key distinction between the Q-learning recursive algorithm (3.4) and the Bellman recursive relation (3.1) lies in how they handle expectations. Q-learning algorithm (3.4) does not form expectations about the continuation value due to the unknown Markovian transition probability of  $s_{t+1}$ . Instead, it directly discounts the continuation value based on the randomly realized state  $s_{t+1}$  in the t+1 iteration.

It is crucial to note that the learning rate, denoted by the weight  $\alpha$ , plays a significant role in the Q-learning algorithm, balancing past knowledge against present learning based on a new experiment. A higher value of  $\alpha$  not only indicates a greater impact of present learning on the Q-matrix value update but also implies a quicker forgetting of past knowledge, potentially leading to biased learning. This can be seen from the following expression:

$$\widehat{Q}_{i,t}(s_t, x_{i,t}) \approx \sum_{\tau=0}^{\infty} \alpha (1 - \alpha)^{\tau} \underbrace{\left[ (v_{t-\tau} - p_{t-\tau}) x_{i,t-\tau} + \rho \max_{x \in \mathcal{X}} \widehat{Q}_{i,t-\tau}(s_{t+1-\tau}, x) \right]}_{\text{Learning based on the experiment in iteration } t - \tau}, \quad (3.6)$$

when t is large and  $\varepsilon_t$  has decayed almost to 0. Specifically, when  $\alpha$  is not close to 0, the weights given by  $\alpha(1-\alpha)^{\tau}$  decay so rapidly with  $\tau$  that it jeopardizes the applicability of the LLN.

In the presence of randomness in the underlying environment, such as the noise traders' order flow  $u_t$  and asset value  $v_t$  in our model, a sufficiently small value of  $\alpha$  is crucial for ensuring low bias in learning. However, a smaller value of  $\alpha$  requires more iterations, and thus it incurs a greater computational cost. In contrast, for a relatively

<sup>&</sup>lt;sup>5</sup>For simplicity, we adopt a uniform distribution. However, a more intelligent distribution choice could make exploration both more efficient and less costly.

large  $\alpha$ , it may cause the LLN to fail, thereby leading to biased learning. Moreover, if  $\alpha$  is excessively small relative to the decay speed of the exploration rate  $\varepsilon_t$ , biased learning may arise from the insufficient exploration.

Experimentation. Conditional on the state variable  $s_t$ , informed trader i selects its order flow  $x_{i,t}$  in two experimentation modes: exploitation and exploration. To determine the mode, we employ the simple ε-greedy method, which governs the decision-making process of the Q-learning algorithm. Specifically, as outlined in equation (3.5), informed trader i engages in the exploration mode with an exogenous probability  $\varepsilon_t$  during iteration t, whereas with a probability of  $1 - \varepsilon_t$ , the trader operates in the exploitation mode. In the exploitation mode, informed trader i selects its order flow to maximize the current state's Q-value, given by  $x_{i,t} = \operatorname{argmax}_{x \in \mathcal{X}} \widehat{Q}_{i,t}(s_t, x)$ . Conversely, in the exploration mode, informed trader i randomly chooses an order flow level  $\tilde{x}$  from the set of all possible values in  $\mathcal{X}$ , each with equal probability. Essentially, the exploration mode guides the Q-learning algorithm to experiment with suboptimal actions based on the current Q-matrix approximation,  $\widehat{Q}_{i,t}$ .

Given that informed trader i lacks prior knowledge about its Q-matrix, it becomes evident that sufficient exploration is crucial to increase the accuracy of approximating the true Q-matrix, even when starting from an arbitrary initial value  $\hat{Q}_{i,0}$ . At a minimum, all actions must be attempted multiple times in all states, and even more so in complex environments. However, in addition to the computational costs associated with exploration, there exists a tradeoff. An overly comprehensive exploration scheme may have adverse effects when multiple agents interact with one another. The random selection of actions by one informed trader introduces noise to the other traders, impeding their learning processes.

Exploitation, as a defining characteristic of reinforcement learning algorithms, plays a vital role in generating collusion among trading algorithms by biasing the estimation of the Q-matrix away from its true values. This bias leads to excessive overestimation of Q-values for certain choices that can sustain collusive profits, while simultaneously underestimating Q-values for other choices in  $\mathfrak X$ . Termed as "collusion through biased learning," this phenomenon shares a foundation with the fundamental concept of the "bias-variance tradeoff" in supervised machine learning algorithms — sacrificing unbiasedness to gain stronger identification. Although Q-learning algorithms are inherently self-oriented, they can achieve and maintain collusive profits through interactions by overestimating the Q-values of choices that facilitate high collusive profits. Consequently, under the influence of the biased estimated Q-matrix, informed traders lack incentives to deviate

from collusive behavior. Such behaviors constitute a unique character of AI algorithms, which is intrinsically different from how human traders would behave.

Exploration is not only critical for approximating the true Q-matrix but also for informed traders to learn and sustain "collusion through punishment threat." In each iteration t, the randomly selected choice  $\tilde{x}$  typically differs significantly from the exploited choice that generates collusion profits. Thus, such deviation, triggered by exploration, provides the only opportunity for the algorithms to learn strategies related to collusion through punishment threat.

# 3.2 Pricing Rule of the Adaptive Market Maker

The market maker does not know the distributions of randomness. It stores and analyzes "historical data" on asset value, asset price, order flow from the preferred-habitat investor, and total order flow:  $\mathcal{D}_t \equiv \{(v_{t-\tau}, p_{t-\tau}, z_{t-\tau}, y_{t-\tau})\}_{\tau=1}^{T_m}$ , where  $T_m$  is a large integer. The market maker estimates the demand curve of the preferred-habitat investor and the conditional expectation  $\mathbb{E}\left[v_t|y_t\right]$  using the following linear regression models:

$$z_{t-\tau} = \xi_0 - \xi_1 p_{t-\tau},\tag{3.7}$$

$$v_{t-\tau} = \gamma_0 + \gamma_1 y_{t-\tau} + \epsilon_{t-\tau}, \tag{3.8}$$

where  $\tau = 1, \dots, T_m$ . The estimated coefficients are  $\hat{\xi}_{0,t}$ ,  $\hat{\xi}_{1,t}$ ,  $\hat{\gamma}_{0,t}$ , and  $\hat{\gamma}_{1,t}$ , respectively, based on the data set  $\mathcal{D}_t$  in period t. The pricing rule adaptively adheres to the theoretical optimal policy using a plug-in procedure:

$$p_t(y) = \widehat{\gamma}_{0,t} + \frac{\theta \widehat{\gamma}_{1,t} + \widehat{\xi}_{1,t}}{\theta + \widehat{\xi}_{1,t}^2} y, \tag{3.9}$$

where  $\theta$  is market maker's own choice. Therefore, the market maker is adaptive using simple statistical models.

# 3.3 Repeated Games of Machines

At t = 0, each informed trader  $i \in \{1, \dots, I\}$  is assigned with an arbitrary initial Q-matrix  $\widehat{Q}_{i,0}$  and state  $s_0$ . Then, the economy evolves from period t to period t + 1 as follows:

(1) Informed speculator i draws a random value that determines whether it will be in the exploration mode with probability  $\varepsilon_t$  or the exploitation mode with probability  $1 - \varepsilon_t$  in period t. The random values drawn by different informed AI speculators

are independent. Subsequently, each informed AI speculator i submits its own order flow  $x_{i,t}$ .

- (2) Noise traders, as a group, submit their order flow  $u_t$ , which is randomly drawn from a normal distribution  $N(0, \sigma_u^2)$ .
- (3) Market makers observe the "historical data"  $\mathcal{D}_t \equiv \{v_{t-\tau}, p_{t-\tau}, z_{t-\tau}, y_{t-\tau}\}_{\tau=1}^{T_m}$  and estimate the optimal pricing rule according to (3.7) (3.9).
- (4) Each informed AI speculator i realizes its profits  $(v_t p_t)x_{i,t}$  and updates its Q-matrix according to equation (3.4).
- (5) At the start of period t+1, the state variable for each informed AI speculator evolves to  $s_{t+1} = \{p_t, v_{t+1}\}$ . Here,  $v_{t+1}$  is independently drawn from  $N(\overline{v}, \sigma_v^2)$  and it is independent of any other variables.

The interactions of informed AI speculators and an adaptive market maker, together with the randomness caused by noise traders and stochastic asset values in the background, make the stationary equilibrium difficult to achieve. The underlying economic environment we study is substantially more complex than that of Calvano et al. (2020) whose setting does not have randomness, information asymmetry, or endogenous pricing rules. As noted by Calvano et al. (2020), the player's optimization problem is inherently nonstationary when its rivals vary their actions over time due to experimentation or learning. There is no theoretical guarantee that Q-learning agents will settle on a stable outcome, nor that they will correctly learn an optimal policy. However, we can always verify this in our simulations ex post to ensure that our analyses are conducted based on the stationary equilibrium.

# 4 Design of Simulation Experiments

Theoretical analysis of the Q-learning programs playing repeated games is generally not tractable. Rather than applying stochastic approximation techniques to AI agents, we follow Calvano et al. (2020) by simulating the exact stochastic dynamic system a large number of times to smooth out uncertainty.

Motivated by our theoretical framework, we focus on the experimental economic environment that consists of a group of  $I \ge 2$  symmetric informed traders, a representative preferred-habitat investor, a market maker, and a representative noise trader.

# 4.1 Discretization of State and Action Space

Because Q-learning requires a finite state and action space, we choose the following grids for the state variable  $s_t \equiv \{p_{t-1}, v_t\}$  and action variable  $x_{i,t}$ . For computational efficiency, we approximate the normal distribution  $N(\overline{v}, \sigma_v)$  using a sufficiently larger number of  $n_v$  grid points,  $\mathbb{V} = \{v_1, \cdots, v_{n_v}\}$ . Our discretization ensures that these  $n_v$  grid points have equal probabilities but are unequally spaced. Specifically, the probability of each grid point is  $\mathcal{P}_k = 1/n_v$ . The locations of grid points are chosen based on  $v_k = \overline{v} + \sigma_v \Phi^{-1}((2k-1)/(2n_v))$  for  $k = 1, \cdots, n_v$ , where  $\Phi^{-1}$  is the inverse cumulative density function of a standard normal distribution. The mathematical property of  $\Phi^{-1}$  implies that grid points around the mean  $\overline{v}$  are closer to each other than those far away from the mean. Because the probabilities of all  $n_v$  grid points of  $v_t$  are the same, the speed of convergence is significantly increased.

Following the guidelines offered by Calvano et al. (2020), we construct the discrete grid points for informed traders' order  $x_{i,t}$  based on their optimal actions in the noncollusive Nash equilibrium and perfect cartel equilibrium. According to our model in Section 2, the order values in the two equilibria are given by  $x^N = (v - \overline{v})/((I+1)\lambda)$  and  $x^M = (v - \overline{v})/(2I\lambda)$ . We specify informed traders' action space by discretizing the interval  $[x^M - \iota(x^N - x^M), x^N + \iota(x^N - x^M)]$  for  $v > \overline{v}$  and  $[x^N - \iota(x^M - x^N), x^M + \iota(x^M - x^N)]$  for  $v < \overline{v}$  into  $n_x$  equally spaced grid points, i.e.,  $X = \{x_1, \dots, x_{n_x}\}$ . The parameter  $\iota > 0$  ensures that firms can choose quantities beyond the theoretical levels corresponding to the noncollusive Nash equilibrium and perfect cartel equilibrium. As the action space is discrete, the exact quantities corresponding to the perfect cartel equilibrium may not be feasible. Despite this, our simulations show that firms can collude with each other to a large degree.

The grid points of price  $p_t$  are similarly chosen as those of  $x_{i,t}$ , except for considering the impact of the representative noise trader on prices. Specifically, in our numerical experiments, the noise trader's order is drawn randomly from the normal distribution

<sup>&</sup>lt;sup>6</sup>All the results are robust to the use of alternative methods to discretize the state variable  $v_t$ . For example, one commonly used method is to use  $n_v$  equally spaced points over a sufficiently large interval, e.g.,  $[\overline{v}-6\sigma_v,\overline{v}+6\sigma_v]$ . The probability of each grid point is different, computed based on the probability mass function of the normal mass function, i.e.,  $\mathcal{P}_k = \exp\left(-(k-\overline{v})^2/(2\sigma_v^2)\right)$  for  $k=1,\cdots,n_v$ . Compared to the discretization method we use, this alternative method yields similar quantitative results but has a much slower convergence. The reason is that it assigns very small probabilities to the left-most and right-most grid points. As a result, the Q-matrix's cells far away from the mean  $\overline{v}$  are updated at much lower frequencies than those closer to the mean. An infrequent update for the cells far away from the mean in turn requires many more updates for other cells of the Q-matrix to stabilize. Thus, the global convergence speed is reduced significantly due to the buckets effect. In fact, as  $n_v \to \infty$ , the two alternative methods can both perfectly capture the theoretical distribution of  $v_t$  but yield vastly different convergence speed for the Q-learning programs.

 $N(0,\sigma_u)$ , without imposing any discretization or truncation. In our theoretical framework in Section 2, market makers set the price according to the total order flow  $y_t$ , which is the sum of informed traders' order  $\sum_{i=1}^{I} x_{i,t}$  and the noise trader's order  $u_t$ . Because  $u_t$  follows an unbounded normal distribution, the theoretical range of the price  $p_t$  is unbounded. To maintain tractability, in our numerical experiments, we set the upper bound at  $p_H = \overline{v} + \lambda(I \max(x^M, x^N) + 1.96\sigma_u)$  and the lower bound at  $p_L = \overline{v} + \lambda(I \min(x^M, x^N) - 1.96\sigma_u)$ , corresponding to the 95% confidence interval of the noise trader's order distribution,  $N(0, \sigma_u)$ . The grid points of  $p_t$  are chosen by discretizing the interval  $[p_L - \iota(p_H - p_L), p_H + \iota(p_H - p_L)]$  into  $n_p$  grids, i.e.,  $\mathbb{P} = \{p_1, \cdots, p_{n_p}\}$ .

#### 4.2 Initial Q-Matrix and States

We adopt the initialization method of Calvano et al. (2020) by setting the initial Q-matrix at t=0 using the discounted payoff that would accrue to informed trader i if the other informed traders randomize their actions uniformly over the grid points defined by  $\mathbb{X}$ .<sup>7</sup> Moreover, we consider zero trading orders from the representative noise trader, corresponding to the expected value of the distribution  $N(0, \sigma_u^2)$ . Specifically, for each informed trader  $i=1,\cdots,I$ , we set the initial Q-matrix  $\widehat{Q}_{i,0}$  at t=0 as follows:

$$\widehat{Q}_{i,0}(p_m, v_k, x_n) = \frac{\sum_{x_{-i} \in \mathbb{X}} \left[ v_k - (\overline{v} + \lambda(x_n + (I - 1)x_{-i})) \right] x_n}{(1 - \rho)n_x},$$
(4.1)

for  $(p_m, v_k, x_n) \in \mathbb{P} \times \mathbb{V} \times \mathbb{X}$ .

The initial states of our simulation,  $s_0 = \{p_{-1}, v_0\}$ , are randomly chosen. Specifically, the value of  $v_0$  is drawn randomly from the discretized distribution of asset values,  $\mathbb{V}$ . The variable  $p_{-1}$  is randomized uniformly over the grids points of price,  $\mathbb{P}$ .

<sup>&</sup>lt;sup>7</sup>In reinforcement learning algorithms, another common strategy to initialize the Q-matrix is to use optimistic initial values. That is, initializing the Q-matrix with sufficiently high values so that subsequent iterations tend to reduce the values of the Q-matrix. This approach enables Q-learning algorithms to visit all actions multiple times, resulting in early improvement in estimated action values. Thus, setting optimistic initial values are in some sense equivalent to adopting a thorough exploration over the entire action space early in the learning phase and then exploitation later on. Following this heuristic argument, we verify that adopting higher initial values for the Q-matrix has little effect on the quantitative results after informed traders' Q programs fully converge.

# 4.3 Specification of Learning Modes

Following Calvano et al. (2020), we adopt an exponentially time-declining state-dependent exploration rate for informed traders,

$$\varepsilon_{t(v_k)} = e^{-\beta t(v_k)},\tag{4.2}$$

where the parameter  $\beta > 0$  governs the speed that informed traders' exploration diminishes over time and the variable  $t(v_k)$  captures the number of times that the exogenous state  $v_k \in \mathbb{V}$  has occurred in the past.<sup>8</sup> The specification of  $t(v_k)$  implies that the exploration rate is state dependent, which ensures that informed traders can sufficiently explore their actions for all grid points of the exogenous state variable  $v_t$ .

The specification (4.2) implies that initially, Q-learning programs are almost always in the exploration mode, choosing actions randomly. However, as time passes, Q-learning programs gradually switch to the exploitation mode.

#### 4.4 Parameter Choice

The parameters used in our numerical experiments can be categorized into three groups according to their roles. The environment parameters are the parameters that characterize the underlying economic environment in our experiments. Importantly, the values of most of these parameters are neither known to informed traders nor to the market maker. They instead adopt Q-learning algorithms to learn how to make decisions in an unknown environment. The simulation parameters are the parameters that determine our numerical experiments, such as the number of discrete grid points, simulation sessions, etc. The hyperparameters are the parameters that control the machine learning process. Below, we describe the choice of parameters for each category.

Environment Parameters. Across all simulation experiments, we set  $\overline{v}=1$ ,  $\sigma_v=1$ , and  $\theta=0.1$ . The parameter  $\overline{v}$  determines the expected value of  $v_t$ , and thus we normalize its value to unity without loss of generality. The parameter  $\sigma_v$  plays a similar role as  $\sigma_u$  because what matters in our theoretical framework in Section 2 is the ratio  $\sigma_u/\sigma_v$ . We thus normalize the value of  $\sigma_v$  to unity. The parameter  $\theta$  determines the extent to which the market maker focuses on price discovery. We find that the implications of different

<sup>&</sup>lt;sup>8</sup>In principle, we can allow informed traders to choose their exploration rate conditional on the realized value of  $v_t$  because they perfectly observe  $v_t$ , which is one of their state variables  $s_t = \{p_{t-1}, v_t\}$ .

<sup>&</sup>lt;sup>9</sup>An exception is  $\rho$  and  $\theta$ . The parameter  $\rho$  is known to informed traders as this parameter captures their own discount rates. The parameter  $\theta$  is known to the representative market maker as this is their own choice.

values of  $\theta$  can be analyzed similarly by varying the value of  $\xi$ . Thus, for simplicity, we fix the value of  $\theta$  at 0.1 throughout our simulation experiments.

In the baseline economic environment, we set I=2,  $\sigma_u=0.1$ ,  $\rho=0.95$ , and  $\xi=500$ . We extensively study the implications of different values for these parameters. Specifically, we consider different number of informed traders ranging from I=2 to I=6, different levels of background noise ranging from  $\sigma_u=e^{-5}$  to  $\sigma_u=e^{5}$ , different discount rates ranging from  $\rho=0.5$  to  $\rho=0.95$ , and different values of  $\xi$  ranging from  $\xi=0$  to  $\xi=500$ .

Simulation Parameters. Following Calvano et al. (2020), we set  $\iota = 0.1$  so that informed traders can go beyond the theoretical bounds of actions by 10%. We choose  $n_x = 15$  and  $n_p = 31$ . These grid points are sufficiently dense to capture the economic mechanism we are interested in. Importantly, our choice of  $n_p \approx 2n_x$  ensures that, all else equal, a one-grid point change in one informed trader's order will result in a change in price  $p_t$  over the grid defined by  $\mathbb{P}$ . If the grid defined by  $\mathbb{P}$  is coarser, informed traders will not be able to detect small deviations of peers even in the absence of noise, which in turn significantly lowers the possibility of algorithmic collusion through punishment threats.

We use  $n_v = 10$  grid points to approximate the normal distribution of  $v_t$ . Under our discretization, the standard deviation of  $v_t$  is  $\tilde{\sigma}_v = \sqrt{\sum_{k=1}^N \mathcal{P}(v_k)(v_k - \overline{v})^2} = 0.938$ , which is close to the theoretical value  $\sigma_v = 1$ . In the remainder of this paper, the theoretical benchmarks of noncollusive Nash equilibrium and perfect cartel equilibrium are computed using  $\tilde{\sigma}_v$ , to be consistent with the discretization of  $v_t$  adopted in our simulation experiments.

All the results of this paper are robust if we choose a larger  $n_v$ ,  $n_x$ ,  $n_p$ , or  $\iota$ , as long as the hyperparameters,  $\alpha$  and  $\beta$ , are adjusted accordingly to ensure sufficiently good learning outcomes. However, the cost of using denser grids is that significantly longer time would be required for Q-learning algorithms to fully converge to limit strategies.

We set  $T_m = 10,000$  so that market makers store sufficiently long time-series data to estimate the linear regressions (3.7) and (3.8). In our simulation experiments, we verify that the estimates of  $\hat{\xi}_{0,t}$ ,  $\hat{\xi}_{1,t}$ ,  $\hat{\gamma}_{0,t}$ , and  $\hat{\gamma}_{1,t}$  can accurately recover the preferred-habitat investor and the conditional expectation  $\mathbb{E}\left[v_t|y_t\right]$ . Increasing the value of  $T_m$  will not change any quantitative results, but it adds more computation burden.

For each experiment with a particular choice of environment parameters, we simulate the Q-programs by N=1,000 times. All the random initial states and shocks (i.e.,  $v_t$ ,  $u_t$ , and exploration status of each informed trader for all  $t \geq 0$ ) are independently drawn from identical distributions across the N simulation sessions of the experiment. In principle, the results of different experiments can differ both because of the difference in

environment parameters and the difference in the realized values of random variables. To ensure that comparisons across different experiments are not contaminated by the latter, we generate a large set of random variables for all N simulation sessions offline and store in the high-powered-computing server. The same set of random values is used when we compare results across experiments in Sections 5 and 6.

*Hyperparameters.* The hyperparameters that control the learning process of Q-programs are set at  $\alpha=0.01$  and  $\beta=10^{-5}$ . All results are robust to choosing different values of  $\alpha$  and  $\beta$  so long as they are in the reasonable range that ensures sufficiently good learning outcomes. The implications of  $\alpha$  and  $\beta$  for achieving collusive outcomes are discussed extensively by Calvano et al. (2020). Our baseline choice of  $\beta$  implies that any action  $x_k \in \mathbb{X}$  is visited purely by random exploration by  $1/[(1-\exp(-10^{-5}))n_x] = 6,666$  times on average before exploration completes.<sup>10</sup>

## 4.5 Convergence

Strategic games played by Q-learning algorithms do not have general convergence results. To verify convergence, Calvano et al. (2020) adopt a practical criterion by checking whether each player's optimal strategy does not change for 100,000 consecutive periods. Note that convergence is determined by the stationarity of players' optimal strategies rather than the stationarity of players' learned Q-matrices. In fact, in a stochastic environment, the Q-matrix can never remain unchanged because randomly realized shocks will always result in an update for some cells of the Q-matrix. However, the slight update in the Q matrix does not necessarily result in a change in the optimal strategies. This is why convergence in optimal strategies can be achieved in principle, even in a stochastic environment with Q-learning programs playing repeated games.

In general, setting a smaller value of  $\alpha$  or  $\beta$  requires longer time for the program to reach convergence. For example, with  $\beta=10^{-5}$ , informed traders' Q-learning programs are still doing exploration with 36.8% probability after 100,000 periods. It is almost by definition that the optimal strategies are nonstationary with an exploration rate that is far away from zero. Thus, a necessary condition for all Q-learning programs to reach stationary optimal strategies is that exploration rate is virtually zero, say, after 1,000,000 periods. Moreover, with a small  $\alpha$ , the Q-matrix is updated slowly when new information arrives. As a result, informed traders can only slowly learn their optimal actions, which

<sup>&</sup>lt;sup>10</sup>We do not have an explicit formula for the expected number of times a cell in the Q-matrix being visited by random exploration because the state variable  $p_{t-1}$  in  $s_t = \{p_{t-1}, v_t\}$  is also affected by noise traders' random order and the pricing rule adopted by market makers.

are based on their learned Q-matrices. A sufficiently long time is needed to ensure the convergence of optimal strategies.

Per discussions above, we adopt a more stringent criterion than the one used by Calvano et al. (2020) by requiring all informed traders' optimal strategies to stay unchanged for 1,000,000 consecutive periods. All N=1,000 simulation sessions are simulated until convergence. The number of periods needed to reach convergence varies considerably across experiments depending on the particular choice of environment parameters. Moreover, even for the same experiment, the number of periods needed to reach convergence can vary significantly across the N simulation sessions, depending on the realized values of random variables. Among all the experiments we study, the number of periods to reach convergence ranges from 2 million to 10 billion. To speed up computations, our programs are written in C++, using -O2 to optimize the compiling process. The C++ program is run with parallel computing in a cluster that consists of 9 high-powered-computing servers, with 376 CPU cores in total. It takes about 1 to 30 mins to finish all N simulation sessions in one experiment, depending on the number of iterations needed to reach convergence.

## 4.6 Metrics Reflecting Collusive Behavior

Motivated by our theoretical framework in Section 2, we calculate three simple metrics that can be indicative of potential collusive behavior among informed traders. The values of all three metrics are computed in each simulation session over T = 100,000 periods, after informed traders' optimal strategies fully converge to the limit strategies according to the convergence criterion in Section 4.5.

*Collusion Capacity.* As in Calvano et al. (2020), the degree of collusion can be reflected by the Delta metric defined as follows:

$$\Delta^C \equiv \frac{\overline{\pi} - \overline{\pi}^N}{\overline{\pi}^M - \overline{\pi}^N},\tag{4.3}$$

where  $\overline{\pi} \equiv \sum_{t=T_c}^{T_c+T} \sum_{i=1}^{I} \pi_{i,t}(v_t, u_t)$  is the average profits of all informed traders over T periods after Q-learning programs reach convergence at  $T_c$ .<sup>11</sup> The values of  $\overline{\pi}^N =$ 

<sup>&</sup>lt;sup>11</sup>We average over T=100,000 periods to smooth out the stochastic underlying economic environment, caused by the randomness in noise traders' order  $u_t$  and the stochastic variation of the asset value  $v_t$  over time. In fact, even if the underlying economic environment is stationary, as in the experiments of Calvano et al. (2020), Q-learning programs' optimal limit strategies may not be time invariant. Calvano et al. (2020) show that a large fraction of sessions displays cycles in AI agents' behavior even after convergence. We also find such cyclical patterns in our setting if we consider a setting without noise traders and with a constant

 $\sum_{t=T_c}^{T_c+T} \sum_{i=1}^{I} \pi_i^N(v_t, u_t)$  and  $\overline{\pi}^M = \sum_{t=T_c}^{T_c+T} \sum_{i=1}^{I} \pi_i^M(v_t, u_t)$  are the average profit that each informed trader would obtain, theoretically, in the noncollusive Nash equilibrium or perfect cartel equilibrium, respectively. Specifically, according to the formulas in Section 2.2, conditional on the realized values of  $v_t$  and  $u_t$  in period t, an informed trader's profit in the noncollusive Nash equilibrium is

$$\pi_i^N(v_t, u_t) = \left[ v_t - p^N(Ix^N(v_t) + u_t) \right] x^N(v_t), \text{ for } i = 1, \dots, I,$$
 (4.4)

where  $x^N(v_t) = \chi^N(v_t - \overline{v})$  and  $p(Ix^N(v_t) + u_t) \equiv \overline{v} + \lambda^N(Ix^N(v_t) + u_t)$ . Similarly, according to the formulas in Section 2.3, conditional on the realized values of  $v_t$  and  $u_t$  in period t, an informed trader's profit in the perfect cartel equilibrium is

$$\pi_i^M(v_t, u_t) = \left[ v_t - p(Ix^M(v_t) + u_t) \right] x^M(v_t), \text{ for } i = 1, \dots, I,$$
 (4.5)

where 
$$x^M(v_t) = \chi^M(v_t - \overline{v})$$
 and  $p(Ix^M(v_t) + u_t) = \overline{v} + \lambda^M(Ix^M(v_t) + u_t)$ .

In principle, the value of  $\Delta^C$  should range from 0 to 1. A larger  $\Delta^C$  implies that informed traders attains more supra-competitive profits. The value of  $\Delta^C$  can never be larger than 1 because  $\overline{\pi}^M$  is the highest theoretically possible average profit. In fact, because informed traders can only choose actions over discrete grids, by design, it is not possible to obtain  $\Delta^C=1$  in our simulation experiments. However, it is possible to achieve a  $\Delta^C$  below 0 under the limit strategies of informed traders. This outcome implies that informed traders failed to learn a good approximation of the actual Q-matrix, and as a result, they achieve average profits lower than those in the noncollusive Nash equilibrium.

*Profit Gain Relative to Noncollusion.* The Delta metric is informative about collusive behavior. However, it does not tell us the relative magnitude of supra-competitive profits. We thus also calculate the extra profit gain relative to the profits that informed traders would obtain in the noncollusive Nash equilibrium theoretically. Specifically, the relative profit gain is  $\overline{\pi}/\overline{\pi}^N$ , where  $\overline{\pi}$  and  $\overline{\pi}^N$  are calculated similarly as those in equation (4.3).

Order Sensitivity to Asset Value. Our theoretical framework indicates that informed traders tend to be more conservative in placing their orders if there is implicit collusion. That is, the sensitivity of trading order  $x_{i,t}$  to the asset value  $v_t - \overline{v}$  is lower when informed traders collude more. Theoretically, informed traders' trading order  $x_{i,t}$  is linear, as captured by  $x_{i,t} = \chi^C(v_t - \overline{v})$ . However, in our simulation experiments with Q-learning

asset value.

programs, such linearity restriction is not imposed at all. Despite this, we find that informed traders learn roughly linear strategies (see Figure 3). Therefore, we estimate  $\hat{\chi}^C$  based on the recorded asset value and order flow  $\{v_t, x_{i,t}\}_{t=T_c}^{T_c+T}$  for each informed trader  $i=1,\cdots,I$ , by running the following linear regression:

$$x_{i,t} = \chi_{i,0}^{\mathcal{C}} + \chi_{i,1}^{\mathcal{C}} v_t + \epsilon_t. \tag{4.6}$$

Consistent with our theoretical framework, we find that the estimates satisfy  $\widehat{\chi}_{i,0}^{C} \approx -\overline{v}\widehat{\chi}_{i,1}^{C}$  in the unrestricted regression (4.6). The estimate  $\widehat{\chi}_{i,1}^{C}$  captures the sensitivity of informed trader i's order  $x_{i,t}$  to the asset's value  $v_t$  under the optimal trading strategies informed by their Q-learning programs. We further compute the average sensitivity of informed traders as  $\widehat{\chi}^{C} = \frac{1}{I} \sum_{i=1}^{I} \widehat{\chi}_{i,1}^{C}$ .

In our theoretical framework, it should be the case that  $\chi^M \leq \chi^C \leq \chi^N$ . Although no restriction is imposed on the Q-learning programs, we show in Section 6 that the estimated  $\hat{\chi}^C$  also satisfies  $\chi^M \leq \hat{\chi}^C \leq \chi^N$ .

# 5 AI Collusion under Information Asymmetry

Our theoretical framework suggests that when  $\xi$  is sufficiently large and  $\sigma_u/\sigma_v$  is sufficiently small, informed traders can achieve supra-competitive profits through implicit collusion sustained by price-trigger strategies as punishment for deviations. In this section, we study the impact of information asymmetry when informed traders' trading is powered by Q-learning programs. We are interested in three questions. First, can informed traders learn to collude through the adoption of Q-learning programs, even if they do not communicate with each other or possess any information about the underlying economic environment? Second, what are the mechanisms that generate collusive behavior? Are they similar to the theoretical mechanisms suggested by classic game-theoretic models? Third, what are the implications of AI-powered trading for the price informativeness of financial markets?

In Subsection 5.1, we present the simulation results for the three metrics that reflect collusive behavior (see Section 4.6) and the implied price informativeness. We find that informed traders can attain supra-competitive profits either when information asymmetry is small or very large. In Subsections 5.2 and 5.3, we study the mechanisms behind the collusive behavior when information asymmetry is small and large, respectively. We show that the former is similar to implicit collusion sustained by punishment threat as predicted by classic game theoretic models; However, the latter is a result of biased

learning of Q-learning programs.

#### 5.1 Simulation Results

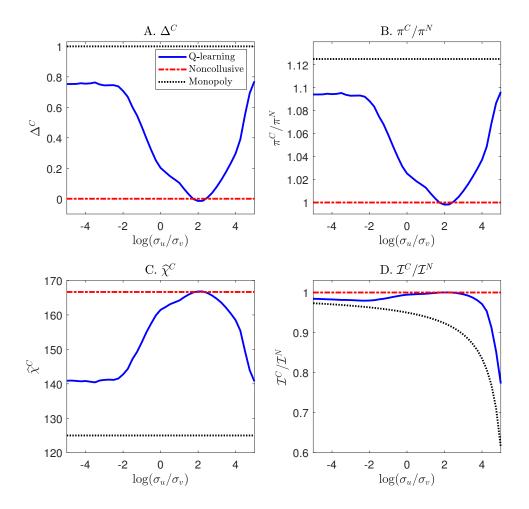
For illustration purposes, we focus on the baseline economic environment described in Section 4.4. Specifically, we consider a large value of  $\xi = 500$ , the number of AI traders is I = 2, and the discount rate is  $\rho = 0.95$ .

Supra-Competitive Profits of AI Traders. In panel A of Figure 1, the blue solid line plots the average value of  $\Delta^C$  across N=1,000 simulation sessions as  $\log(\sigma_u/\sigma_v)$  varies from -5 to 5 along the x-axis, holding all other parameters unchanged. The black dotted and red dash-dotted lines represent the theoretical benchmarks ( $\Delta^M=1$  and  $\Delta^N=0$ ) in the perfect cartel and noncollusive Nash equilibrium, respectively.

When  $\log(\sigma_u/\sigma_v)$  is very small, the value of  $\Delta^C$  is about 0.76 and stays roughly unchanged as  $\log(\sigma_u/\sigma_v)$  increases from -5 to -2. The high value of  $\Delta^C$  suggests that AI traders achieve significant supra-competitive profits in our simulation experiments. However, as  $\log(\sigma_u/\sigma_v)$  increases from -2 to 2, the value of  $\Delta^C$  declines monotonically from 0.76 to some slight negative value, indicating that AI traders no longer attain supra-competitive profits when  $\log(\sigma_u/\sigma_v)$  is large. This pattern seems to be consistent with the collusive behavior predicted by our theoretical framework. We study the mechanism that generates the downward-sloping relationship between  $\Delta^C$  and  $\log(\sigma_u/\sigma_v)$  in Section 5.2 and show that AI traders indeed learn some sort of price-trigger strategies to attain supra-competitive profits.

Surprisingly, as we further increase  $\log(\sigma_u/\sigma_v)$ , the value of  $\Delta^C$  starts to increase again. Specifically, the value of  $\Delta^C$  increases monotonically from some slight negative value to about 0.77 as  $\log(\sigma_u/\sigma_v)$  increases from -2 to 5. In fact, if we further increase the value of  $\log(\sigma_u/\sigma_v)$  beyond 5, the value of  $\Delta^C$  would keep increasing and eventually attain 1. The large values of  $\Delta^C$  suggest that AI traders can attain supra-competitive profits, which seems to indicate that there is some sort of collusion among AI traders. However, this is puzzling as our theoretical framework indicates that collusive behavior cannot be sustained by any price-trigger strategies in an environment with a large  $\log(\sigma_u/\sigma_v)$ , simply because it is impossible to infer whether a price change is caused by peers' deviation behavior or the randomly realized noise. We study the mechanism that generates the upward-sloping relationship between  $\Delta^C$  and  $\log(\sigma_u/\sigma_v)$  in Section 5.3.

Panel B of Figure 1 plots the average value of  $\pi^{C}/\pi^{N}$ , the profit gain relative to noncollusion, across N=1,000 simulation sessions. The blue solid line in panel B exhibits a similar U-shaped pattern as panel A. When  $\log(\sigma_u/\sigma_v)$  is very small or very

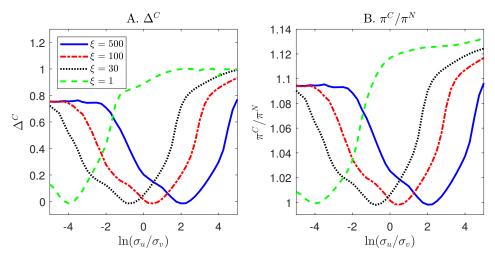


Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=500$  and  $\log(\sigma_u/\sigma_v)\in[-5,5]$ . Panels A, B, and C plot  $\Delta^C$ , profit gain relative to noncollusion  $(\pi^C/\pi^N)$ , and informed traders' order sensitivity to asset value  $(\hat{\chi}^C)$ . These metrics are defined in Section 4.6. Panel D plots the price informativeness relative to the theoretical benchmark of the noncollusive Nash equilibrium, i.e.,  $\mathcal{I}^C/\mathcal{I}^N$ , where the price informativeness in the simulation experiment is calculated by  $\mathcal{I}^C=\log\left[(I\hat{\chi}^C)^2(\tilde{\sigma}_v/\sigma_u)^2\right]$ . The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The number of informed traders is I=2 and the discount rate is  $\rho=0.95$ . The other parameters are set according to Section 4.4.

Figure 1: Experiments for  $\xi = 500$  and  $\log(\sigma_u/\sigma_v) \in [-5, 5]$ .

large, AI traders can increase their profits by about 9.5% relative to what they would obtain in the noncollusive Nash equilibrium theoretically.

The overall U-shaped relationship between  $\Delta^C$ ,  $\pi^C/\pi^N$  and  $\log(\sigma_u/\sigma_v)$  is not peculiar to our choice of  $\xi=500$ . For any positive  $\xi$ , there is an U-shape. As a few examples, Figure 2 presents the U-shaped patterns in the experiments with  $\xi=500,100,30$  and 1. One salient and robust feature is that the trough of the U-shape shifts to the left as  $\xi$  decreases. We provide explanations in the end of Section 5.3.



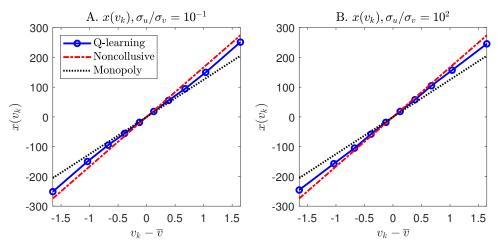
Note: This figure complements the results presented in panels A and B of Figure 1 by showing that the U-shaped pattern is robust for different values of  $\xi = 500, 100, 30, 1$ . The number of informed traders is I = 2 and the discount rate is  $\rho = 0.95$ . The other parameters are set according to Section 4.4.

Figure 2: 
$$\Delta^{C}$$
 and  $\pi^{C}/\pi^{N}$  for  $\log(\sigma_{u}/\sigma_{v}) \in [-5, 5]$  and  $\xi = 500, 100, 30, 1$ .

*Trading Strategy of AI Traders.* In panel C of Figure 1, we plot the sensitivity of AI traders' order to the asset's value,  $\hat{\chi}^C$  estimated in equation (4.6). Consistent with panel A of Figure 1,  $\hat{\chi}^C$  displays an inverted U-shape as  $\log(\sigma_u/\sigma_v)$  increases from -5 to 5 along the x-axis. By contrast, because we consider a large value of  $\xi = 500$ , the theoretical benchmarks  $\chi^N$  and  $\chi^M$  stay roughly unchanged as  $\log(\sigma_u/\sigma_v)$  increases.

In fact, the estimated  $\widehat{\chi}^{C}$  almost sufficiently describes AI traders' trading strategy because their orders are almost linear in the assets's value, a property that holds both in simulation experiments and theoretical framework. To show this, in Figure 3, we present the average trading strategy of AI traders across N=1,000 simulation sessions in the experiment with  $\xi=500$ . Panel A is for the experiment with a small  $\sigma_u/\sigma_v=10^{-1}$  and panel B is for the experiment with a large  $\sigma_u/\sigma_v=10^2$ . The trading strategy in each simulation session is calculated as  $x(v_k)=\frac{1}{In_p}\sum_{i=1}^I\sum_{m=1}^{n_p}x_i(p_m,v_k)$ , which is the average trading strategy of I informed traders across all grid points of  $\mathbb P$ , after Q-learning programs converge. The dots on the blue solid lines represent the discrete grid points of  $\mathbb V$ . The black dotted and red dash-dotted lines represent the theoretical benchmarks  $(\chi^M(v_k-\overline v))$  and  $\chi^N(v_k-\overline v)$  in the perfect cartel equilibrium and noncollusive Nash equilibrium, respectively.

It is clear that AI traders learn a trading strategy that is roughly linear in the asset's value, although the linearity restriction is never imposed on the Q-learning programs. Moreover, the slope of a linear fit for the trading strategy of AI traders lies between  $\chi^M$  and  $\chi^C$  in both panels A and B of Figure 3. Thus, the optimal trading strategy of AI traders tends to place orders more conservatively than the trading strategy in the



Note: The blue solid line plots the average trading strategy of AI traders across N=1,000 simulation sessions in the experiment with  $\xi=500$ . Panel A is for the experiment with a small  $\sigma_u/\sigma_v=10^{-1}$  and panel B is for the experiment with a large  $\sigma_u/\sigma_v=10^2$ . The trading strategy in each simulation session is calculated as  $x(v_k)=\frac{1}{In_p}\sum_{i=1}^I\sum_{m=1}^{n_p}x_i(p_m,v_k)$ , which is the average trading strategy of I AI traders across all grid points of  $\mathbb P$ , after Q-learning programs converge. The dots on the blue solid lines represent the discrete grid points of  $\mathbb V$ . The number of informed traders is I=2 and the discount rate is  $\rho=0.95$ . The other parameters are set according to Section 4.4.

Figure 3: The trading strategy of AI traders.

noncollusive Nash equilibrium, which seems to suggest that AI traders exhibit some sort of collusive behavior.

Price Informativeness in Markets with AI Trading. In panel D of Figure 1, we present the relative price informativeness. Specifically, price informativeness is measured by the natural log of the signal-noise ratio of price, which are  $\mathcal{I}^N = \log\left[(I\chi^N)^2(\tilde{\sigma}_v/\sigma_u)^2\right]$  and  $\mathcal{I}^M = \log\left[(I\chi^M)^2(\tilde{\sigma}_v/\sigma_u)^2\right]$  in the theoretical benchmarks of the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The price informativeness in our numerical experiment with AI-powered trading is  $\mathcal{I}^C = \log\left[(I\hat{\chi}^C)^2(\tilde{\sigma}_v/\sigma_u)^2\right]$ , where  $\hat{\chi}^C$  is estimated by equation (4.6) and  $\tilde{\sigma}_v$  is the standard deviation of  $v_t$  under our discrete grid points in  $\mathbb{V}$ . The relative price informativeness is measured by  $\mathcal{I}^C/\mathcal{I}^N$  (the blue solid line),  $\mathcal{I}^N/\mathcal{I}^N \equiv 1$  (the red dash-dotted line), and  $\mathcal{I}^M/\mathcal{I}^N$  (the black dotted line).

Consistent with panel C of Figure 1, the blue solid line displays an inverted U-shape. The relative price informativeness is close to one when  $\log(\sigma_u/\sigma_v)$  is around 2, which is also the region when  $\widehat{\chi}^C \approx \chi^N$ . When  $\log(\sigma_u/\sigma_v)$  is very small or very large, the price informativeness in our numerical experiments with AI traders is lower than that in the theoretical benchmark of the noncollusive Nash equilibrium. The reason is that AI traders place orders in a more conservative manner, with  $\widehat{\chi}^C < \chi^N$  as shown in panel C of Figure 1.

Our findings suggest that perfect price informativeness is not achievable in the presence of AI traders. In an economic environment without AI traders (e.g., Kyle, 1985), reducing the level of noisy information (i.e.,  $\sigma_u$ ) always makes price more informative, and in the perfect-information benchmark with  $\sigma_u = 0$ , the price  $p_t$  becomes perfectly informative about the asset's fundamental value  $v_t$ . However, in our economic environment, a lower level of noise can lead AI traders to withhold their information by placing more conservative orders than what they would do in the noncollusive Nash equilibrium (see panel C of Figure 1). This reduces price informativeness. Crucially, informed traders never need to communicate with each other, whether explicitly or implicitly, the adoption of AI algorithms automatically leads to such behavior.

### 5.2 Artificial Intelligence: Collusion through Punishment Threat

In this subsection, we investigate the mechanisms behind collusion when  $\sigma_u/\sigma_v$  is small, i.e., for the range of  $\log(\sigma_u/\sigma_v) < 2$  in Figure 1. Specifically, we examine whether the optimal strategies learned by informed traders' Q-learning programs are consistent with the theories of collusion in repeated games under imperfect information, as illustrated in Section 2. Given the limit Q-matrix after Q-learning programs converge, we know what the algorithms would do in any possible circumstances, not only when peers' play the optimal trading strategies but also for any off-equilibrium deviations. However, providing a complete description of these strategies is not straightforward because strategies are mappings from a set of  $n_p \times n_v = 310$  elements in the state space of informed traders to a set of  $n_x = 15$  elements in their action space. Moreover, limit strategies vary significantly across sessions, depending on the path of the realized values of various random shocks.

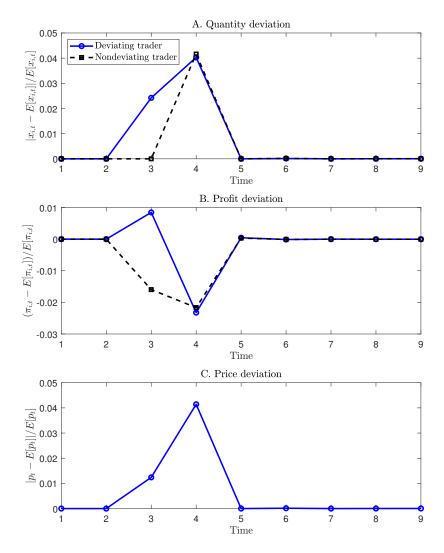
Forced Deviation Experiment. For these concerns, Calvano et al. (2020) propose to look at the impulse response function (IRF) after a unilateral deviation by one of the players. We adapt their description method to fit our setting to uncover the learned mechanisms behind the collusion of AI programs. Specifically, in each simulation session, based on the economic environment that the session has converged to, we exogenously force one AI trader to have a one-time deviation from its learned limit strategy in period t=5. The other AI trader does not detect this defect in period t=5, and thus plays its learned optimal strategy in period t=5. Starting from t=6, both AI traders continue to play their learned optimal strategies in the subsequent periods. The one-time deviation in period t=5 is made to the direction that increases the contemporaneous profits of the deviating trader (i.e., the AI trader increases its order if  $v_t > \overline{v}$  and reduces its order if  $v_t < \overline{v}$ ).

Different from Calvano et al. (2020), we cannot directly take average IRF across N=1,000 simulation sessions. For one thing, AI traders may take long ( $x_{i,t}>0$ ) and short ( $x_{i,t}<0$ ) decisions depending on the sign of  $v_t-\overline{v}$  (see Figure 3). As  $v_t$  is randomized independently across periods and sessions, the quantities of long and short positions and the prices determined by these positions will offset each other after taking the average. Thus, we focus on the average absolute percentage deviations from the long-run mean when plotting the IRF for order quantities and prices. For another thing, even after convergence, the economic environment is stochastic due to the random shocks to  $v_t$  and  $u_t$ , which is different from the deterministic setting of Calvano et al. (2020). To clearly illustrate the IRF corresponding to the optimal trading strategies of AI traders, we smooth out these random shocks by taking the average across 10,000 independently simulated IRF for each of the N=1,000 simulation sessions.<sup>12</sup>

IRF Results. For illustration purposes, consider the experiment with  $\sigma_u/\sigma_v=10^{-1}$ in Figure 1, where the average  $\Delta^{C}$  is about 0.73. Panel A of Figure 4 plots the evolution of the absolute percentage quantity deviations from the long-run mean for the deviating trader and nondeviating trader, respectively, i.e.,  $|x_{i,t} - \mathbb{E}[x_{i,t}]| / \mathbb{E}[x_{i,t}]$  and  $|x_{-i,t} - \mathbb{E}[x_{-i,t}]| / \mathbb{E}[x_{-i,t}]$ . We consider a marginal deviation by one grid point of quantity in X, towarding the direction that increases the deviating trader's contemporaneous profits. In period t = 5, on average, the deviating trader's order deviates from the longrun mean by 2.5% while the nondeviating trader's order remains unchanged. In period t = 6, the deviation gets punished as the nondeviating trader behaves more aggressively, deviating its quantity from the long-run mean by 4.2%. However, rather than reducing the deviation amount, the deviating trader further increases its deviation amount to 4.1%, slightly below that of the nondeviating trader. This form of overshooting exists for small deviations. As shown in panel A of Figure 5, if we consider a large deviation by three grid points of quantity, the deviating trader would reduce its quantity deviation in period t = 6. Regardless of whether its a small or a large deviation, both AI traders abruptly return to the predeviation level of quantities gradually thereafter.

Panel B of Figure 5 plots the per-period profit deviations from the long-run mean for each AI trader, i.e.,  $(\pi_{i,t} - \mathbb{E}[\pi_{i,t}])/\mathbb{E}[\pi_{i,t}]$  and  $(\pi_{-i,t} - \mathbb{E}[\pi_{-i,t}])/\mathbb{E}[\pi_{i,t}]$ . In period t = 5, the forced deviation increases the deviating trader's profit by 0.8% while reduces the nondeviating trader's profit by 1.6%. In period t = 6, due to the punishment

<sup>&</sup>lt;sup>12</sup>In the setting of Calvano et al. (2020), sessions can display price cycles after convergence, but these cycles are deterministic cycles. To smooth out cycles, Calvano et al. (2020) consider deviations starting from every point of the cycle and take the average of all of them when computing the IRF of each simulation session. Our method of simulating a large number of IRFs for each simulation session essentially follows this idea.



Note: In each simulation session, we exogenously force one AI trader to have a one-time deviation from its learned optimal strategy in period t=5 while the other AI trader continues to play its learned optimal strategy in period t=5. Starting from t=6, both AI traders continue to play their learned optimal strategies in the subsequent periods. The one-time deviation in period t=5 is made towards the direction that increases the contemporaneous profits of the deviating trader (i.e., the trader increases its quantity if  $v_t > \overline{v}$  and reduces its quantity if  $v_t < \overline{v}$ ). We consider a marginal deviation by one grid point of quantity in  $\mathbb{X}$ . Panel A plots the two AI traders' absolute percentage quantity deviations from the long-run mean, i.e.,  $|x_{i,t} - \mathbb{E}[x_{i,t}]|/\mathbb{E}[x_{i,t}]$  and  $|x_{-i,t} - \mathbb{E}[x_{-i,t}]|/\mathbb{E}[x_{-i,t}]$ . Panel B plots the per-period profit deviations from the long-run mean  $(\pi_{i,t} - \mathbb{E}[\pi_{i,t}])/\mathbb{E}[\pi_{i,t}]$  and  $(\pi_{-i,t} - \mathbb{E}[\pi_{-i,t}])/\mathbb{E}[\pi_{i,t}]$ . Panel C plots the absolute percentage price deviation from the long-run mean, i.e.,  $|p_t - \mathbb{E}[p_t]|/\mathbb{E}[p_t]$ . All curves are average values across N=1,000 sessions, where each session is independently simulated 10,000 times to smooth out the effect of random shocks to  $v_t$  and  $u_t$ . We set  $\sigma_u/\sigma_v=10^{-1}$ . Other parameters are set as in Figure 1.

Figure 4: IRF of a unilateral marginal deviation ( $\sigma_u/\sigma_v=10^{-1}$  and  $\xi=500$ ).

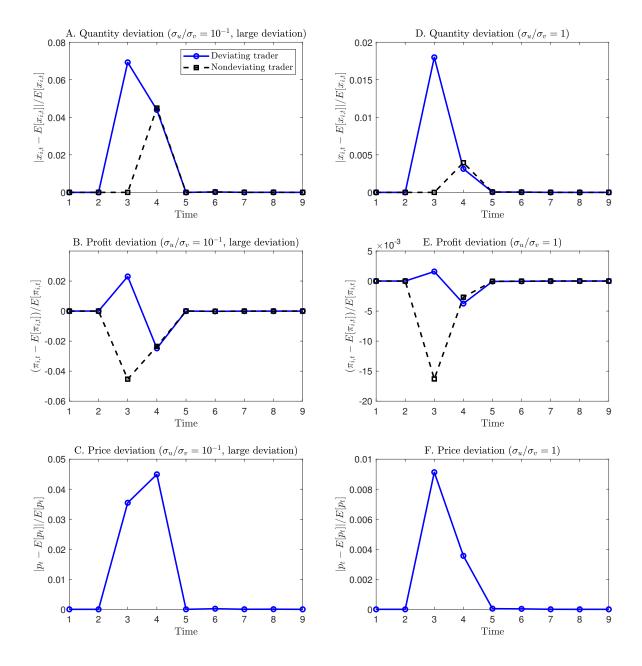
strategy implemented by the nondeviating trader, the profit of the deviating trader drops substantially from 0.8% to -2.4% of the long-run mean. The expected discounted profits of deviation is about -1.6% for the deviating trader, indicating that the forced deviation is not a profitable strategy.

Panel C of Figure 4 plots the evolution of  $|p_t - \mathbb{E}[p_t]|/\mathbb{E}[p_t]$ , the percentage deviation of the asset's price from its long-run mean. In period t = 5, due to the forced deviation, the asset's price deviates from its long-run mean by 1.2%. In fact, this is the force that triggered both AI traders to change their decisions (i.e., order quantities) in period t = 6 because  $p_{t-1}$  is the only state variable that records the forced deviation in the last period t = 5. The asset's price continues to increase to 4.2% in period t = 6 because of the overshooting in the deviating trader's quantity, and then gradually returns to the long-run mean as the two AI traders revert to their predeviation behavior.

To show robustness, in panels A to C of Figure 5, we present the IRF of a unilateral large deviation by three grid points of quantity in  $\mathbb X$  in the experiment with  $\sigma_u/\sigma_v=10^{-1}$ . The nondeviating trader still implements a punishment strategy by substantially increase its order in period t=6 to punish the deviating trader's defect in period t=5. The expected discounted profits of deviation is negative for the deviating trader. In panels D to F of Figure 5, we present the IRF of a unilateral marginal deviation by one grid point of quantity in  $\mathbb X$  in the experiment with  $\sigma_u/\sigma_v=1$ , which corresponds to an average  $\Delta^C=0.2$  in panel A of Figure 1. Even with such low supra-competitive profits, we still see that the nondeviating trader implements a punishment strategy to deter deviations. However, the quantitative magnitude of both deviations and punishments in panels D to F of Figure 5 are smaller than those in Figure 4. This is consistent with a lower average  $\Delta^C$  and the theoretical insight that collusive behavior becomes more difficult to achieve when informed traders are less able to monitor peers' deviations in the presence of larger information asymmetry.

**Discussions.** Except for the duration of punishment, the IRF of a unilateral deviation presented in Figures 4 and 5 are quite consistent with the price-trigger strategy proposed in our theoretical framework in Section 2. Thus, the patterns in the range of  $\log(\sigma_u/\sigma_v) \le 2$  can be exactly mapped to our theoretical predictions that when information asymmetry is sufficiently small, informed traders are able to collude with each other by adopting the price trigger strategy to deter deviations. Moreover, collusion is more difficult to attain as information asymmetry becomes more severe.

As noted by Calvano et al. (2020), Q-learning programs can learn punishment strategies because of experimentations. When one AI trader switches to the exploration mode in the



Note: The experiment is similar to that described for Figure 4. The left three panels consider a unilateral large deviation by three grid points of quantity in  $\mathbb X$  in the experiment with  $\sigma_u/\sigma_v=10^{-1}$ . The right three panels consider a unilateral marginal deviation by one grid point of quantity in  $\mathbb X$  in the experiment with  $\sigma_u/\sigma_v=1$ . Other parameters are set as in Figure 4.

Figure 5: Robustness of IRF: large deviation or high information asymmetry ( $\sigma_u/\sigma_v=1$ ).

process of learning, he would choose actions randomly and such behavior is effectively similar to defect from an implicit collusive agreement, if any. When this occurs, the two AI traders would be trapped in the punishment phase until further explorations by one or both AI traders occur. AI traders are able to learn coordination strategies because exploration modes will eventually stop, a necessary condition for the simulation session to converge.

Our finding of AI traders adopting punishment strategies in response to unilateral deviations is similar to that of Calvano et al. (2020) who consider a perfect-information environment with two agents adopting Q-learning programs under Bertrand competition. However, different from Calvano et al. (2020), after punishment in t=6, rather than having a gradual return to predeviation behavior, our AI traders abruptly return to their predeviation behavior. We find that this is mainly because of the information asymmetry introduced by noise traders (i.e.,  $\sigma_u > 0$ ) and the stochastic asset's value (i.e.,  $\sigma_v > 0$ ). Both model ingredients make informed traders more difficult to achieve collusion by adopting a price-trigger strategy to punish defecting behavior, not just in the numerical experiments with AI traders, but also in the theoretical framework in Section 2.

In particular, our economic environment differs from that of Calvano et al. (2020) in two main aspects. First, we consider a stochastic environment where the value of assets  $v_t$  in each period is drawn from an i.i.d. distribution. We find that in this stochastic setting, it becomes more difficult for the two informed traders to learn collusion through punishment threat as their optimal strategies than in the deterministic setting with a constant  $v_t$ .<sup>13</sup> Second, noise traders' random actions generate information asymmetry to informed traders, which makes the commonly used grim trigger strategy infeasible. As a result, informed traders have to adopt a price trigger strategy in spirit similar to the one characterized by Green and Porter (1984). In both our theoretical framework with rational-expectation informed traders and our numerical experiments with Q-learning AI traders, the ratio  $\sigma_u/\sigma_v$  is what ultimately determines the level of collusion in financial markets.

The information asymmetry in our economic environment implies that, unlike Calvano et al. (2020), peer AI traders' lagged actions are unobservable and thus cannot be included as state variables. Thus, as described in Section 3.1, we use the lagged asset's price  $p_{t-1}$  as the state variable in period t, rather than the lagged actions of the two AI traders. In our

 $<sup>^{13}</sup>$ In one of the robustness checks, Calvano et al. (2020) consider stochastic demand and show that the average  $\Delta$  reduces when aggregate demand can take two values randomly. We also find that with stochastic  $v_t$ , the average  $\Delta$  declines because it becomes more difficult for Q-learning programs to learn. The punishment to deviation also becomes weaker. The decline in  $\Delta$  would be smaller if the evolution of  $v_t$  exhibits a smaller degree of randomness, either through a higher level of persistence or a less dispersed distribution.

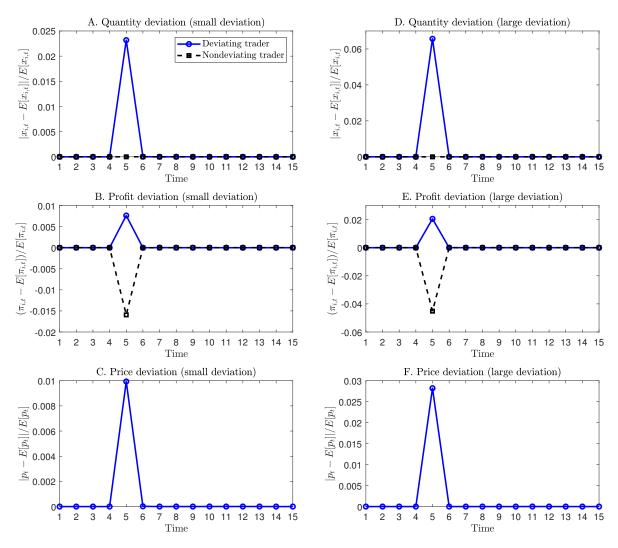
baseline setting with I = 2, the price  $p_{t-1}$  aggregates the information of two AI traders' lagged actions,  $x_{i,t-1}$  and  $x_{j,t-1}$ . When  $p_{t-1}$  deviates from its stationary value (or more precisely, the set of stationary values due to random noise  $u_t$ ), AI trader i only knows that one of the AI traders has deviated in the last period but has no memory about who has deviated. However, we find that punishment strategies described by Calvano et al. (2020) are robust; they are observed even with this simple specification of state variables containing very limited information.

We have examined the settings with alternative specifications of state variables and compared with our baseline setting where state variables are  $s_t = \{p_{t-1}, v_t\}$ . First, we consider the setting where state variables are  $s_t = \{x_{i,t-1}, x_{-i,t-1}, v_t\}$ , which is close to the setting of Calvano et al. (2020) except for including  $v_t$  as an additional state variable. Second, we consider the setting where state variables are  $s_t = \{p_{t-1}, x_{i,t-1}, v_t\}$ . We find that under the perfect information benchmark (i.e.,  $\sigma_u/\sigma_v=0$ ) with two AI traders I=2, these two alternative settings have almost the same average  $\Delta^{C}$ . This is not surprising because recording  $x_{i,t-1}$  and  $p_{t-1}$  allows each AI trader to back out its peer's action  $x_{-i,t-1}$  under the perfect information benchmark. However, under imperfect information (i.e.,  $\sigma_u/\sigma_v > 0$ ), the first setting with  $s_t = \{x_{i,t-1}, x_{-i,t-1}, v_t\}$  yields a considerably higher average  $\Delta^{C}$  than the other setting with  $s_t = \{p_{t-1}, x_{i,t-1}, v_t\}$ . In addition, we find that the average  $\Delta^{C}$  in these two alternative settings is higher than that in our baseline setting. Thus, incorporating peer AI traders' lagged actions as additional state variables indeed allows AI traders to learn more collusive strategies, which is likely through an improved learning of punishment strategies. However, lagged actions are not a necessary ingredient as we do find that, in both our theoretical framework and numerical experiments with AI traders, including lagged price  $p_{t-1}$  alone can already result in a significant degree of collusion.

#### 5.3 Artificial Stupidity: Collusion through Biased Learning

According to our theoretical framework in Section 2, informed traders should find it impossible to collude with each other when information asymmetry is large. However, in our experiments in Figure 1, AI traders can still attain supra-competitive profits when  $\log(\sigma_u/\sigma_v) > 2$ . The profits become even higher as  $\log(\sigma_u/\sigma_v)$  increases. In this subsection, we elaborate on the underlying mechanism of biased learning.

For illustration purposes, consider the experiment with  $\sigma_u/\sigma_v = 10^2$  in Figure 1, where the average  $\Delta^C$  is about 0.6. We conduct experiments similar to Figure 4 and plot the IRF of a unilateral deviation in Figure 6. Clearly, regardless of whether it is a small deviation (panels A to C) or a large deviation (panels D to F), we do not see any punishment from



Note: The experiment is similar to that described for Figure 4, except for setting  $\sigma_u/\sigma_v=100$ . Other parameters are set as in Figure 4. The left three panels consider a unilateral marginal deviation by one grid point of quantity in  $\mathbb{X}$ . The right three panels consider a unilateral large deviation by three grid points of quantity in  $\mathbb{X}$ .

Figure 6: IRF of a unilateral deviation ( $\sigma_u/\sigma_v=100$  and  $\xi=500$ ).

the nondeviating trader. Instead, panels A and D of Figure 6 show that the nondeviating trader's order is virtually unchanged and the deviating trader returns to his learned optimal trading strategy immediately in period t = 6, which is just one period after the deviation. Panels B and E of Figure 6 show that the deviating trader obtains an extra amount of one-period profit in period t = 5, which causes a one-period profit loss for the nondeviating trader. Because there is no punishment for  $t \ge 6$ , the average percentage gains from the deviation in terms of discounted profits is strictly positive for the deviating trader.

The collusive behavior of the two informed traders is clearly not sustained by punishment threats when  $\sigma_u/\sigma_v$  is large. This is in some sense consistent with the prediction of our theoretical framework in Section 2. We find that the seemingly collusive behavior for  $\log(\sigma_u/\sigma_v) > 2$  is caused by AI traders' biased learning. Although deviation from the limit strategy seems to be profitable in terms of increasing the discounted profits, both AI traders choose not to do this according to their learned optimal trading strategies. The reason is that AI traders' actions are governed by their learned Q-matrix, which suggests that the (no-deviation) strategies they are playing are already optimal and any deviations cannot be profitable. Such behaviors constitute a unique character of AI algorithms, which is intrinsically different from how human traders would behave.

Biased Learning due to the Failure of the Law of Large Numbers. The biased learning is caused by a general feature of reinforcement learning algorithms. In each period t, the algorithm updates the value for one single cell (s,x) (which includes state s and action x) of the Q-matrix according to "the realized value  $(v_t - p_t)x_{i,t}$ " (see equation (3.4)) rather than "the expected value  $\mathbb{E}[(v-p)x|s,x]$ " of the current reward (see equation 3.2). As discussed in Section 3.1, Q-learning programs cannot take expectations due to the absence of knowledge about the underlying economic environment (e.g., the distribution of noise  $u_t$ ). This updating rule implies that if somehow Q-learning programs have learned very low values for some grids, due to the realization of large unfavorable noise when the algorithm visited these grids in the past. Then, once Q-learning programs enter the exploitation mode, the algorithm will not visit or update these grids again. In other words, if AI traders have learned very low values for some grids purely due to the random realization of noise, these grids will be permanently eliminated from their choice set, and never be visited or updated again in the exploitation mode. The actions associated with these grids will not be part of AI traders' optimal trading strategies after convergence. This results in biased learning because the eliminated actions could be the true optimal trading strategies if AI traders can take expectations (over random noise)

when estimating the Q-matrix.

More specifically, we decompose the profit that an informed trader i receives in period t by choosing action  $x \in \mathcal{X}$  into two parts:

$$\pi_{i,t}(v_t, u_t) = (v_t - p_t)x$$

$$= \underbrace{(v_t - \overline{v} - \lambda(x + \sum_{j \neq i} x_{j,t}))x}_{\text{deterministic component}} - \underbrace{\lambda x u_t}_{\text{stochastic component}}. \tag{5.1}$$

Conditional on  $v_t$ , the first component of period-t profit is deterministic, whereas the second component is stochastic and depends on the realized noise order  $u_t$ . If AI traders could update their Q-matrices by taking expectations of  $\pi_{i,t}$ , as we do in a rational expectation framework (see equation (3.2)), the stochastic component will drop out because  $\mathbb{E}[u_t] \equiv 0$ . However, when using Q-learning programs, AI traders update their Q-matrices using the realized profit  $\pi_{i,t}$ , which includes a stochastic component  $\lambda x u_t$ . This implies that the updated Q-value for playing a particular action  $x \in \mathcal{X}$  depends on the realized value of  $u_t$ . Specifically, if the realized value of  $u_t$  is large and unfavorable, the cell value associated with action x in the Q-matrix will receive a large downward update. <sup>14</sup>

When  $\sigma_u/\sigma_v$  is small, the stochastic component  $\lambda x u_t$  (whose magnitude of variations depends on  $\sigma_u$ ) will not play a significant role relative to the deterministic component (whose magnitude of variations depends on  $\sigma_v$ ) in determining the per-period profit in equation (5.1). Thus, the learning outcomes of AI traders are not much affected by the realized values of  $u_t$ . However, when  $\sigma_u/\sigma_v$  becomes larger and larger, the stochastic component  $\lambda x u_t$  becomes increasingly important. Specifically, with a large  $\sigma_u/\sigma_v$ , the realized profit  $\pi_{i,t}$  is to a larger extent influenced by the realized value of noise  $u_t$ , which is purely random. A large unfavorable value of noise  $u_t$ , which is more likely to be realized when  $\sigma_u$  is larger, can result in a large negative update for the cell value associated with action x in the Q-matrix.

One may wonder that a larger  $\sigma_u$  can also generate more positive updates for the cell value because the distribution of  $u_t$  is symmetric around 0, i.e.,  $u_t \sim N(0, \sigma_u^2)$ . Why the positive updates do not perfectly cancel out the negative updates so that the level of  $\sigma_u$  will not matter for the outcomes of reinforcement learning? The intuition of perfect cancellation is true in the rational expectation framework because, as noted above,

The realized value of  $u_{i,t}$  is very large; If if  $v_t > \overline{v}$ , the updated Q-value for action x would be lower if the realized value of  $u_{i,t}$  is very large; If if  $v_t < \overline{v}$ , the updated Q-value for action x would be lower if the realized value of  $u_{i,t}$  is very small.

agents can take expectations to estimate their Q-matrices. However, when agents adopt reinforcement learning algorithms, they only update a single cell's value in the Q-matrix in each period t, and as a result, their estimation of  $\mathbb{E}[u_t]$  is biased due to the failure of law of large numbers. This can be seen clearly by directly looking at the learned Q-matrix, which represents the cumulative discounted payoff of taking action  $x \in X$  in some state  $s \in S$ .

To illustrate the idea, we consider a simple setting in which s is the only state of the economy and x is the only action that trader i can play. Thus, the Q-matrix only contains exactly one cell.<sup>15</sup>. We show that for any  $\alpha > 0$ , the learned cell value in the Q-matrix does not perfectly smooth out the noise order's impact on per-period profit in equation (5.1). That is, the symmetric noise with  $\mathbb{E}[u_t] = 0$  has a non-zero effect on the estimated Q-matrix due to biased learning. Specifically, in this simple setting, equation (3.4) can be rewritten as follows:

$$\widehat{Q}_{i,t+1}(s,x) = \alpha \sum_{\tau=0}^{t} (1 - \alpha + \alpha \rho)^{\tau} (v_{t-\tau} - p_{t-\tau})x + (1 - \alpha + \alpha \rho)^{t+1} Q_0(s,x)$$

$$= \alpha \sum_{\tau=0}^{t} (1 - \alpha + \alpha \rho)^{\tau} (v_t - \overline{v} - \lambda (x + \sum_{j \neq i} x_{j,t}))x + (1 - \alpha + \alpha \rho)^{t+1} Q_0(s,x)$$

$$- \alpha \sum_{\tau=0}^{t} (1 - \alpha + \alpha \rho)^{\tau} \lambda x u_{i,t} \qquad (5.2)$$
stochastic component due to  $u_t$ 

For a given  $\rho \in (0,1)$ , as  $t \to \infty$ , the stochastic term,  $\alpha \sum_{\tau=0}^{t} (1 - \alpha + \alpha \rho)^{\tau} \lambda x u_{i,t}$ , converges to zero if and only if  $\alpha \to 0$  (so  $(1 - \alpha + \alpha \rho) \to 1)^{16}$ . Thus, for any given  $\alpha > 0$ , despite how small it is, the stochastic term will significantly bias the estimation of Q matrix when  $\sigma_u$  is sufficiently large.

This crucial feature implies that symmetric noise  $u_t$  can generate asymmetric effect on the learned optimal trading strategies: A sequence of large and unfavorable realized values of  $u_t$  leads to a sequence of large downward updates for the cell value of playing some action x in the Q-matrix, and as a result, action x could be permanently eliminated from AI traders' choice set and never visited again in the exploitation mode. By contrast,

<sup>&</sup>lt;sup>15</sup>In the more general case with many values of  $s_t$  and x, the logic of our explanations is still valid. However, equation (5.2) is incorrect because the Q-learning programs may not necessarily visit and update the cell (s, x) in every period.

<sup>&</sup>lt;sup>16</sup>By setting  $\rho = 1$ , the term  $1 - \alpha + \alpha \rho$  is equal to 1, which also ensures that the stochastic term converges to 0 as  $t \to \infty$ . However, this is not a feasible solution because the learned Q-matrix will explode when  $\rho = 1$  due to the first term in equation (5.2). Moreover, unlike the hyperparameter  $\alpha$ , the parameter  $\rho$  cannot be freely adjusted because it has the economic meaning, capturing informed traders' inter-temporal tradeoff in profits.

a sequence of large and favorable realized values of  $u_t$  leads to a sequence of large upward updates for the cell value of playing some action x in the Q-matrix, which will increase the chance for action x to be visited by AI traders in the exploitation mode in future. In other words, only downward updates caused by large and unfavorable realized values of  $u_t$  will possibly eliminate actions permanently from AI traders' choice set.

*Biased Learning Results in More Conservative Trading Strategies.* Having clarified the above biased learning caused by random noise, we now discuss why this mechanism behind Q-learning programs tends to generate more collusive rather than more competitive behavior for AI traders, especially when the level of noise is large (i.e., large  $\sigma_u/\sigma_v$ ).

In our theoretical framework in Section 2, we show that one key difference between informed traders' collusive and competitive behavior is that the former uses a trading strategy that is less sensitive to the asset's value  $v_t$ , i.e.,  $\chi^M \leq \chi^C \leq \chi^N$  (also see panel B of Figure 3 as an illustration). Because the trading order  $x_{i,t}$  is given by  $x_{i,t} = \chi(v_t - \overline{v})$ , a lower  $\chi$  implies that informed traders place their order in a less aggressive manner. That is, the absolute order value of informed trader i satisfies  $|x_{i,t}^M| \leq |x_{i,t}^C| \leq |x_{i,t}^N|$  for any  $v_t$ . Therefore, to explain why the biased learning mechanism tends to generate more collusive rather than more competitive behavior for AI traders, it is sufficient to explain why this mechanism tends to result in more conservative rather than aggressive trading strategies. That is, when  $\sigma_u/\sigma_v$  is large, the action grids with larger absolute values |x| are more likely to be eliminated from AI traders' optimal trading strategies after Q-learning programs converge.

The key reason that biased learning tends to favor more conservative trading strategies is that the stochastic component of per-period profit  $\lambda x u_t$  implies a positive interaction between order value x and noise value  $u_t$ . This positive interaction is carried to the estimation of Q-matrix through the stochastic term in equation (5.2), i.e.,  $\alpha \sum_{\tau=0}^{t} (1-\alpha + \alpha \rho)^{\tau} \lambda x u_{i,t}$ . The positive interaction between x and  $u_t$  implies that, holding the level of noise  $\sigma_u$  unchanged, the variation in noise-driven profit,  $\lambda x u_t$ , is larger when the absolute order value |x| is larger. This means that by playing a trading strategy with a larger absolute order value |x|, it is both more likely to update the corresponding cell in the Q matrix with a more positive value or a more negative value.

As discussed above, whether a cell in the Q matrix is updated with a more positive value or a more negative value has vastly different implications for the algorithm's future visits to the cell in the exploitation mode. In particular, a cell updated with a more positive value will still be visited and further updated in the future. However, a cell updated with a more negative value can be likely permanently eliminated from the

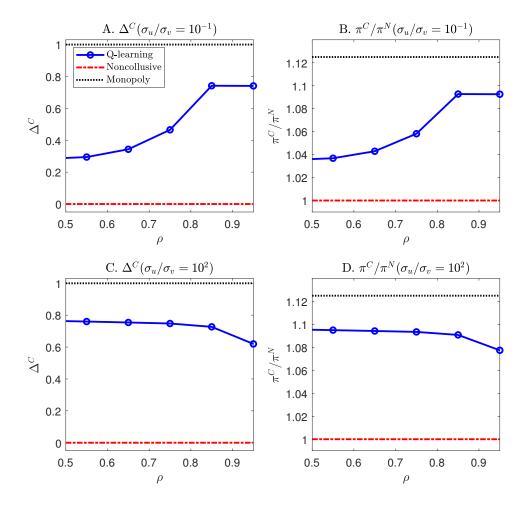
choice set and be never visited again in future. Thus, although a more aggressive trading strategy with a larger absolute order value |x| can equally likely generate both more positive and more negative updates for the corresponding cell values in the Q matrix, the implications are quite different — more negative updates increase the chance for the action to be permanently eliminated from AI traders' optimal trading strategies. This is why when AI traders' adopt reinforcement learning algorithms to learn their Q-matrices, they tend to behave more conservatively, as if they are risk averse to the idiosyncratic noise order. This sort of biased-learning induced risk aversion ultimately generates some sort of collusion, allowing AI traders to attain supra-competitive profits.

More Implications of Biased Learning. Per our discussions above, the biased learning that generates supra-competitive profits and less aggressive trading strategy is owing to the relative importance of the stochastic term,  $\alpha \sum_{\tau=0}^{t} (1-\alpha+\alpha\rho)^{\tau} \lambda x u_{i,t}$ , in equation (5.2). Obviously, this term deviates more from zero when  $\sigma_u/\sigma_v$  is large,  $\lambda$  is large, or  $\rho$  is small. The biased learning's relation with  $\sigma_u/\sigma_v$  explains the pattern in Figure 2 that  $\Delta^C$  increases as  $\log(\sigma_u/\sigma_v)$  increases from 2 to 5. The biased learning's with  $\lambda$  explains the pattern in Figure 2. That is, conditional on a large level of noise, such as  $\log(\sigma_u/\sigma_v) = 5$ , reducing  $\xi$  from 500 to 1 (which results in a larger  $\lambda$ ) leads to a larger  $\Delta^C$ . In Section 6.1, we further show that conditional on a large level of noise, reducing the value of  $\rho$  will lead to a larger  $\Delta^C$ .

Moreover, according to equation (5.2), a lower  $\alpha$  should allow AI traders to better estimate their Q-matrices. As a further test for the mechanism of biased learning, we examine whether reducing  $\alpha$  to a sufficiently small number can eliminate supracompetitive profits for AI traders. We find that for the same experiments with  $\sigma_u/\sigma_v=100$ , the average  $\Delta^C$  indeed shrinks from 0.7 to 0 if we reduce  $\alpha$  from 0.01 in our baseline setting to  $10^{-7}$ . However, there are huge computation costs as full convergence is achieved after trillions of iterations when  $\alpha=10^{-7}$ .

# 6 Further Inspection of Model Ingredients

In Sections 6.1 and 6.2, we study the implications of discount rates and number of AI traders in the environment with small and large information asymmetry. In Section 6.3, we study the implications of AI trading in a setting similar to Kyle (1985) by setting  $\xi = 0$ .



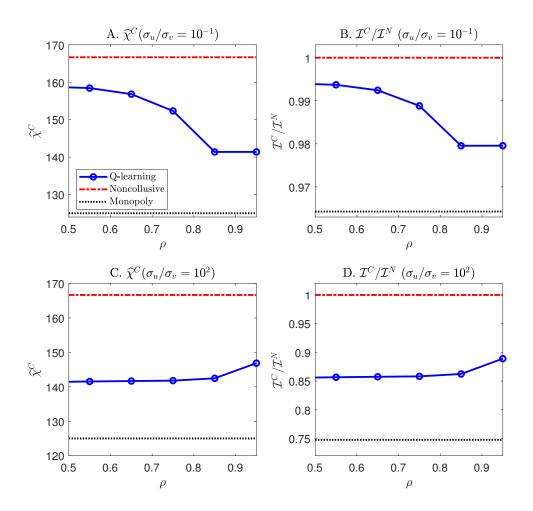
Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=500$  and  $\rho\in[0.5,0.95]$ . Panels A and B plot  $\Delta^C$  and profit gain relative to noncollusion  $(\pi^C/\pi^N)$  in the experiments with small information asymmetry  $(\sigma_u/\sigma_v=10^{-1})$ . Panels C and D plot these metrics in the experiments with large information asymmetry  $(\sigma_u/\sigma_v=10^2)$  The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The number of informed traders is I=2. The other parameters are set according to Section 4.4.

Figure 7: Experiments for  $\xi = 500$  and  $\rho \in [0.5, 0.95]$ :  $\Delta^{C}$  and  $\pi^{C}/\pi^{N}$ .

#### 6.1 Discount Rates

Our theoretical framework in Section 2 predicts that as the discount rate  $\rho$  increases, informed traders are able to collude on higher profits by placing orders less aggressively. We find that in the environment with small information asymmetry, the AI traders operating Q-learning programs exhibit trading behavior similar to the theoretical predictions.

Specifically, consider the experiments with  $\xi = 500$  and  $\sigma_u/\sigma_v = 10^{-1}$ , which lie in the region of collusion through punishment threat (see Section 5.2). In panels A and B of



Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=500$  and  $\rho\in[0.5,0.95]$ . Panels A and B plot informed traders' order sensitivity to asset value ( $\hat{\chi}^C$ ) and the relative price informativeness ( $\mathcal{I}^C/\mathcal{I}^N$ ) in the experiments with small information asymmetry ( $\sigma_u/\sigma_v=10^{-1}$ ). Panels C and D plot these metrics in the experiments with large information asymmetry ( $\sigma_u/\sigma_v=10^2$ ). The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The number of informed traders is I=2. The other parameters are set according to Section 4.4.

Figure 8: Experiments for 
$$\xi = 500$$
 and  $\rho \in [0.5, 0.95]$ :  $\widehat{\chi}^{C}$  and  $\mathcal{I}^{C}/\mathcal{I}^{N}$ .

Figure 7, the blue solid lines show that as the discount rate  $\rho$  increases from 0.5 to 0.95, the average  $\Delta^C$  increases from 0.29 to 0.74 and the average  $\pi^C/\pi^N$  increases from 1.035% to 1.093%, respectively. Moreover, the blue solid lines in panels A and B of Figure 8 show that as the discount rate  $\rho$  increases, both  $\hat{\chi}^C$  and relative price informativeness  $\mathcal{I}^C/\mathcal{I}^N$  decrease.

For comparisons, we also consider the experiments with  $\xi = 500$  and  $\sigma_u/\sigma_v = 10^2$ , which lie in the region of collusion through biased learning (see Section 5.3). We find that

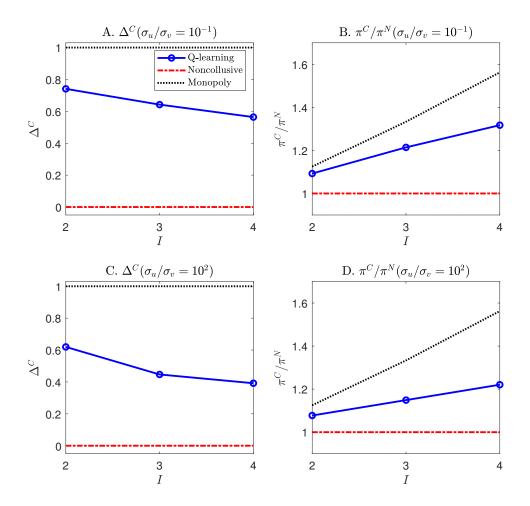
the implications of  $\rho$  are opposite in this case. Specifically, in panels C and D of Figure 7, the blue solid lines show that as the discount rate  $\rho$  increases from 0.5 to 0.95, the average  $\Delta^C$  decreases from 0.76 to 0.62 and the average  $\pi^C/\pi^N$  decreases from 1.095% to 1.077%, respectively. Moreover, the blue solid lines in panels C and D of Figure 8 show that as the discount rate  $\rho$  increases, both  $\hat{\chi}^C$  and relative price informativeness  $\mathcal{I}^C/\mathcal{I}^N$  increase. As explained in the end of Section 5.3, the biased learning for the Q-matrix becomes less severe as  $\rho$  increases, resulting in more aggressive trading strategies of AI traders.

#### 6.2 Number of Informed Traders

Our theoretical framework in Section 2 predicts that as the number of informed traders I increases, informed traders are less able to collude, namely, the average  $\Delta^{C}$  decreases with I. We find that in the environment with small information asymmetry, the AI traders operating Q-learning programs exhibit trading behavior similar to the theoretical predictions.

Specifically, consider the experiments with  $\xi = 500$  and  $\sigma_u/\sigma_v = 10^{-1}$ , which lie in the region of collusion through punishment threat (see Section 5.2). In panel A of Figure 9, the blue solid line shows that as the number of AI traders I increases from 2 to 4, the average  $\Delta^C$  decreases from 0.74 to 0.56. However, the blue solid line in panel B of Figure 9 shows that the average  $\pi^C/\pi^N$  increases from 1.093% to 1.317% because profits  $\pi^N$  in the noncollusive Nash equilibrium decreases more when there are more informed traders. Moreover, the blue solid line in panel A of Figure 10 show that as the number of AI traders I increases,  $\hat{\chi}^C$  declines due to a congestion effect. The blue solid line in panel B of Figure 10 shows that the relative price informativeness  $\mathcal{I}^C/\mathcal{I}^N$  increases. Further, this implies that price informativeness  $\mathcal{I}^C$  in the financial market with AI traders increases because  $\mathcal{I}^N$  increases with the number of informed traders I according to our theory.

For comparisons, we also consider the experiments with  $\xi = 500$  and  $\sigma_u/\sigma_v = 10^2$ , which lie in the region of collusion through biased learning (see Section 5.3). We find that the implications of I are similar to the experiments with small information asymmetry, i.e.,  $\sigma_u/\sigma_v = 10^{-1}$ . Specifically, in panels C and D of Figure 9, the blue solid lines show that as the number of AI traders I increases from 2 to 4, the average  $\Delta^C$  decreases from 0.62 to 0.39 and the average  $\pi^C/\pi^N$  increases from 1.077% to 1.220%, respectively. Moreover, the blue solid lines in panels C and D of Figure 10 show that as the number of AI traders I increases,  $\hat{\chi}^C$  decreases and the relative price informativeness  $\mathcal{I}^C/\mathcal{I}^N$  increases. These results seem to suggest that the coordination through biased learning becomes more difficult to achieve when there are more AI traders in the market.

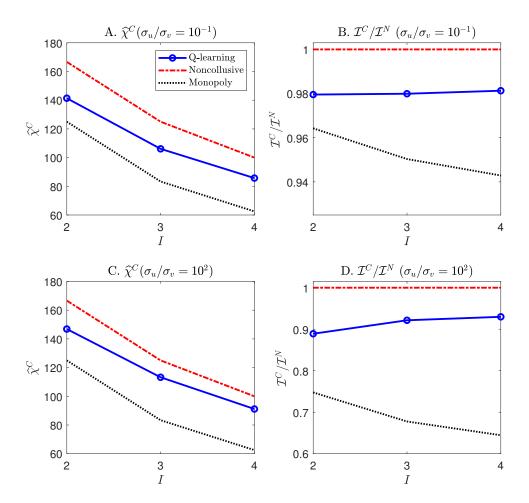


Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=500$  and I=2,3,4. Panels A and B plot  $\Delta^C$  and profit gain relative to noncollusion  $(\pi^C/\pi^N)$  in the experiments with small information asymmetry  $(\sigma_u/\sigma_v=10^{-1})$ . Panels C and D plot these metrics in the experiments with large information asymmetry  $(\sigma_u/\sigma_v=10^2)$  The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The discount rate is  $\rho=0.95$ . The other parameters are set according to Section 4.4.

Figure 9: Experiments for  $\xi = 500$  and I = 2, 3, 4:  $\Delta^{C}$  and  $\pi^{C}/\pi^{N}$ .

### **6.3** Standard Kyle Setting with $\xi = 0$

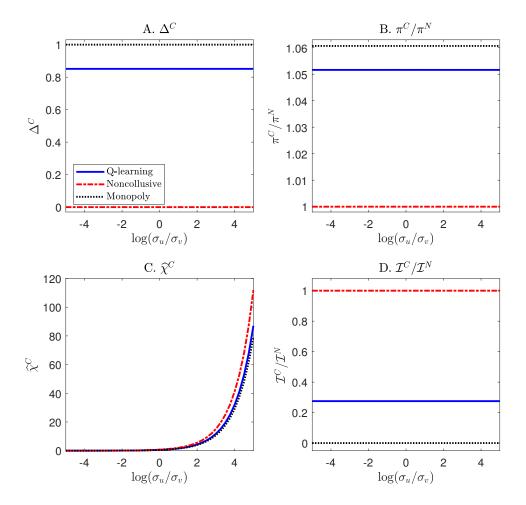
In this subsection, we study AI traders' behavior in experiments with  $\xi = 0$ , which essentially means that preferred-habitat investors do not exist. This setting is similar to Kyle (1985) except for having I = 2 informed traders. Market makers set prices purely for price discovery, i.e.,  $p_t = \mathbb{E}[v_t|y_t]$ . Our theoretical framework in Section 2 shows that collusion cannot be sustained by any price trigger strategies due to the low price informativeness (i.e., low signal-noise ratio of price) when  $\xi = 0$ .



Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=500$  and I=2,3,4. Panels A and B plot informed traders' order sensitivity to asset value ( $\hat{\chi}^C$ ) and the relative price informativeness ( $\mathcal{I}^C/\mathcal{I}^N$ ) in the experiments with small information asymmetry ( $\sigma_u/\sigma_v=10^{-1}$ ). Panels C and D plot these metrics in the experiments with large information asymmetry ( $\sigma_u/\sigma_v=10^2$ ). The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The discount rate is  $\rho=0.95$ . The other parameters are set according to Section 4.4.

Figure 10: Experiments for  $\xi = 500$  and I = 2, 3, 4:  $\hat{\chi}^C$  and  $\mathcal{I}^C/\mathcal{I}^N$ .

Figure 11 presents the outcomes learned by AI traders. Interestingly, although our theory suggests that informed traders should not be able to achieve supra-competitive profits, our AI traders can attain an average  $\Delta^C$  of 0.85 (panel A) and an average  $\pi^C$  of 1.051 (panel B). Moreover, AI traders' profits and relative price informativeness (panel D) remain unchanged as  $\log(\sigma_u/\sigma_v)$  varies along the x-axis, which is similar to the theoretical property of Kyle (1985). The trading strategy of AI traders  $\hat{\chi}^C$  increases linearly with  $\sigma_u/\sigma_v$  (panel C). The supra-competitive profits achieved by AI traders in this setting



Note: This figure plots the average values of different metrics across N=1,000 simulation sessions in the experiments with  $\xi=0$  and  $\log(\sigma_u/\sigma_v)\in[-5,5]$ . Panels A, B, and C plot  $\Delta^C$ , profit gain relative to noncollusion  $(\pi^C/\pi^N)$ , and informed traders' order sensitivity to asset value  $(\widehat{\chi}^C)$ . These metrics are defined in Section 4.6. Panel D plots the price informativeness relative to the theoretical benchmark of the noncollusive Nash equilibrium, i.e.,  $\mathcal{T}^C/\mathcal{T}^N$ , where the price informativeness in the simulation experiment is calculated by  $\mathcal{T}^C=\log\left[(I\widehat{\chi}^C)^2(\widetilde{\sigma}_v/\sigma_u)^2\right]$ . The blue solid line represents the outcome of Q-learning programs; the red dash-dotted and black dotted lines represent the theoretical benchmarks in the noncollusive Nash equilibrium and perfect cartel equilibrium, respectively. The number of informed traders is I=2 and the discount rate is  $\rho=0.95$ . The other parameters are set according to Section 4.4.

Figure 11: Experiments for  $\xi = 0$  and  $\log(\sigma_u/\sigma_v) \in [-5, 5]$ .

are the result of collusion through biased learning (see Section 5.3), regardless of the level of  $\sigma_u/\sigma_v(\equiv \exp(\log(\sigma_u/\sigma_v)))$ . This is because with  $\xi=0$ , the noise-signal ratio is particularly large and independent from the level of  $\sigma_u/\sigma_v$ . As in the model of Kyle (1985), market makers respond to a low  $\sigma_u/\sigma_v$  by choosing a high  $\lambda^C \equiv \gamma^C$ , which reduces the sensitivity  $\widehat{\chi}^C$  of AI traders' order to the asset's value  $v_t$ .

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# **Appendix**

#### A Proof of Lemma 1

The preferred-habitat investor solves the following portfolio optimization problem for a given  $p_t$ :

$$\max_{z} \mathbb{E}\left[-e^{-\eta(v_t - p_t)z}/\eta\right]. \tag{A.1}$$

Because  $v_t - p_t$  is distributed as  $N(\overline{v} - p_t, \sigma_v^2)$ , the first-order condition with respect to z is

$$0 = \left[ \eta z \left( \overline{v} - p_t \right) - (\eta z)^2 \sigma_v^2 \right] e^{-\eta z \left( \overline{v} - p_t \right) + (\eta z)^2 \sigma_v^2 / 2}. \tag{A.2}$$

Thus, the optimal holding, z, is characterized as

$$z = -\frac{1}{\eta \sigma_v^2} (p_t - \overline{v}). \tag{A.3}$$

## B Proof of Proposition 2.3

Given that  $s_t = 0$ , let  $J^C(\chi_i)$  denote each informed trader i's expected present value of future profits, when investor i chooses  $x_{i,t} = \chi_i(v_t - \overline{v})$  and all other I - 1 informed investors choose  $x^C(v_t)$ . That is,

$$J^{C}(\chi_{i}) = \mathbb{E}\left[\left(v_{t} - p^{C}(y_{t})\right)\chi_{i}(v_{t} - \overline{v})\right]$$

$$+ \rho J^{C}(\chi_{i})\mathbb{P}\left\{\text{Price trigger is not violated in period }t \middle| \chi_{i}, \chi^{C}\right\}$$

$$+ \mathbb{E}\left[\sum_{\tau=1}^{T-1} \rho^{\tau} \pi^{N}(v_{t+\tau}) + \rho^{T} J^{C}(\chi_{i})\right] \mathbb{P}\left\{\text{Price trigger is violated in period }t \middle| \chi_{i}, \chi^{C}\right\}, \qquad (B.1)$$

where  $p^{C}(\cdot)$  is the pricing function of market makers in the collusive Nash equilibrium and

$$p^{C}(y_{t}) = \overline{v} + \lambda^{C} y_{t}, \text{ with } \lambda^{C} = \frac{\theta \gamma^{C} + \xi}{\theta + \xi^{2}} \text{ and } \gamma^{C} = \frac{I \chi^{C}}{(I \chi^{C})^{2} + (\sigma_{u} / \sigma_{v})^{2}}$$

$$y_{t} = \chi_{i}(v_{t} - \overline{v}) + (I - 1)\chi^{C}(v_{t}) + u_{t}.$$
(B.2)

The probability of price trigger violation is

 $\mathbb{P}$  {Price trigger is not violated in period t}

$$\begin{split} &= \mathbb{E}\left[\mathbb{P}\left(p_t \leq q(v_t)|v_t\right)\mathbf{1}\{v_t > \overline{v}\}\right] + \mathbb{E}\left[\mathbb{P}\left(p_t \geq q(v_t)|v_t\right)\mathbf{1}\{v_t < \overline{v}\}\right] \\ &= \mathbb{E}\left[\Phi(\sigma_u^{-1}(\chi^C - \chi_i)(v_t - \overline{v}) + \omega)\mathbf{1}\{v_t > \overline{v}\}\right] + \mathbb{E}\left[\Phi(\sigma_u^{-1}(\chi_i - \chi^C)(v_t - \overline{v}) + \omega)\mathbf{1}\{v_t < \overline{v}\}\right], \end{split}$$

where  $\Phi(\cdot)$  is the CDF of the standard normal distribution.

Evaluating equality (B.1) at  $\chi_i = \chi^C$  leads to

$$J^{C}(\chi^{C}) = \left(1 - \lambda^{C} I \chi^{C}\right) \chi^{C} \sigma_{v}^{2}$$

$$+ \rho J^{C}(\chi^{C}) \Phi(\omega)$$

$$+ \frac{\rho - \rho^{T}}{1 - \rho} \left[1 - \Phi(\omega)\right] \mathbb{E}\left[\pi^{N}(v)\right] + \rho^{T} J^{C}(\chi^{C}) \left[1 - \Phi(\omega)\right]. \tag{B.3}$$

Thus, we can obtain that

$$J^{C}(\chi^{C}) = \frac{\left(1 - \lambda^{C} I \chi^{C}\right) \chi^{C} \sigma_{v}^{2} + \frac{\rho - \rho^{T}}{1 - \rho} \left[1 - \Phi(\omega)\right] \mathbb{E}\left[\pi^{N}(v)\right]}{1 - \rho \Phi(\omega) - \rho^{T} \left[1 - \Phi(\omega)\right]}.$$
(B.4)

The first-order derivative of the both sides of (B.1) with respect to  $\chi_i$ , evaluated at  $\chi_i = \chi^C$ , is

$$\nabla J^{C}(\chi^{C}) = \left[1 - \lambda^{C}(I+1)\chi^{C}\right]\sigma_{v}^{2}$$

$$+ \rho \left[\nabla J^{C}(\chi^{C})\right]\Phi(\omega) - \rho J^{C}(\chi^{C})\frac{1}{\sigma_{u}}\phi(\omega)\mathbb{E}\left[|v-\overline{v}|\right]$$

$$+ \frac{\rho - \rho^{T}}{1 - \rho}\frac{1}{\sigma_{u}}\phi(\omega)\mathbb{E}\left[|v-\overline{v}|\right]\mathbb{E}\left[\pi^{N}(v)\right]$$

$$+ \rho^{T}\left[\nabla J^{C}(\chi^{C})\right]\left[1 - \Phi(\omega)\right] + \rho^{T}J^{C}(\chi^{C})\frac{1}{\sigma_{u}}\phi(\omega)\mathbb{E}\left[|v-\overline{v}|\right]. \tag{B.5}$$

Because  $v - \overline{v}$  is distributed as  $N(0, \sigma_v^2)$ , it follows that  $\mathbb{E}[|v - \overline{v}|] = \sigma_v \sqrt{\frac{2}{\pi}}$ . Plugging it into (B.5), we obtain that

$$\nabla J^{C}(\chi^{C}) = \left[1 - \lambda^{C}(I+1)\chi^{C}\right] \sigma_{v}^{2}$$

$$+ \rho \left[\nabla J^{C}(\chi^{C})\right] \Phi(\omega) - \rho J^{C}(\chi^{C}) \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}}$$

$$+ \frac{\rho - \rho^{T}}{1 - \rho} \mathbb{E}\left[\pi^{N}(v)\right] \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}}$$

$$+ \rho^{T}\left[\nabla J^{C}(\chi^{C})\right] \left[1 - \Phi(\omega)\right] + \rho^{T} J^{C}(\chi^{C}) \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}}.$$
(B.6)

The first-order condition with respect to  $\chi_i$ , characterized by  $\nabla J^{\mathcal{C}}(\chi^{\mathcal{C}}) = 0$ , leads to

$$0 = \left[1 - \lambda^{C} (I+1)\chi^{C}\right] \sigma_{v}^{2}$$

$$-\rho J^{C} (\chi^{C}) \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}}$$

$$+ \frac{\rho - \rho^{T}}{1 - \rho} \mathbb{E} \left[\pi^{N}(v)\right] \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}}$$

$$+ \rho^{T} J^{C} (\chi^{C}) \frac{\sigma_{v}}{\sigma_{u}} \phi(\omega) \sqrt{\frac{2}{\pi}},$$
(B.7)

where  $\phi(\cdot)$  is the probability density function of the standard normal distribution.

As  $\theta \to \infty$  or as  $\xi \to 0$ ,  $\lambda^C \to \gamma^C$ , that is, the market approaches to the environment of Kyle (1985). In this case, the demand of the preferred-habitat investor is irrelevant. Because the system is continuous, we only need to show that there is no solution  $\chi^C \in [\chi^M, \chi^N)$  in the environment of Kyle (1985), where  $\chi^N = \frac{1}{\sqrt{I}} \frac{\sigma_u}{\sigma_v}$  and  $\chi^M = \frac{\sqrt{I}}{I+1} \frac{\sigma_u}{\sigma_v}$ . Denote  $\chi^C = \hat{\chi}^C \frac{\sigma_u}{\sigma_v}$ . Then, we show that there is no solution  $\hat{\chi}^C \in [\frac{\sqrt{I}}{I+1}, \frac{1}{\sqrt{I}}]$ . In the Kyle case,  $\mathbb{E}\left[\pi^N(v)\right] = \frac{\sigma_u \sigma_v}{(I+1)\sqrt{I}}$ . Therefore, equations (B.4) and (B.7) can be rewritten, respectively, as follows:

$$J^{C}(\chi^{C}) = \frac{\left(1 - \gamma^{C} I \chi^{C}\right) \chi^{C} \sigma_{v}^{2} + \frac{\rho - \rho^{T}}{1 - \rho} \left[1 - \Phi(\omega)\right] \frac{\sigma_{v} \sigma_{u}}{(I + 1)\sqrt{I}}}{1 - \rho \Phi(\omega) - \rho^{T} \left[1 - \Phi(\omega)\right]}.$$
(B.8)

and

$$0 = \left[1 - \lambda^{C}(I+1)\chi^{C}\right]\sigma_{v}^{2} - \left[\rho J^{C}(\chi^{C}) - \frac{\rho - \rho^{T}}{1 - \rho} \frac{\sigma_{v}\sigma_{u}}{(I+1)\sqrt{I}} - \rho^{T}J^{C}(\chi^{C})\right] \frac{\sigma_{v}}{\sigma_{u}}\phi(\omega)\sqrt{\frac{2}{\pi}}$$
(B.9)

Therefore,  $\hat{\chi}^{C}$  is the root of the following quadratic equation that is different from  $1/\sqrt{I}$ :

$$0 = \left[1 - I(\hat{\chi}^{C})^{2}\right] \frac{1}{\rho - \rho^{T}} - \left\{1 - \rho + (\rho - \rho^{T})[1 - \Phi(\omega)]\right\}^{-1} \left\{\hat{\chi}^{C} + \frac{1}{(I+1)\sqrt{I}}\left[1 + (I\hat{\chi}^{C})^{2}\right]\right\} \phi(\omega) \sqrt{\frac{2}{\pi}}$$
(B.10)

Thus, we can obtain that

$$\hat{\chi}^{C} = -\frac{\left\{1 - \rho + (\rho - \rho^{T})[1 - \Phi(\omega)]\right\}^{-1}\phi(\omega)\sqrt{\frac{2}{\pi}}}{\frac{I^{2}}{(I+1)\sqrt{I}}\left\{1 - \rho + (\rho - \rho^{T})[1 - \Phi(\omega)]\right\}^{-1}\phi(\omega)\sqrt{\frac{2}{\pi}} + \frac{I}{\rho - \rho^{T}}} - \frac{1}{\sqrt{I}} < 0.$$
(B.11)

As a result, there is no root that lies in  $\left[\frac{\sqrt{l}}{l+1}, \frac{1}{\sqrt{l}}\right]$ .

# C Proof of Proposition 2.4

As  $\theta \to 0$  or as  $\xi \to \infty$ ,  $\lambda^C \to 1/\xi$ , that is, the market approaches to the environment where price is primarily determined by market clearing conditions. In this case, the demand of the preferred-habitat investor plays an important role. Because the system is continuous, we only need to show that there is a solution  $\chi^C \in [\chi^M, \chi^N)$  in the environment of no price recovery, where  $\chi^N = \frac{\xi}{I+1}$ ,  $\chi^M = \frac{\xi}{2I}$ , and  $\mathbb{E}\left[\pi^N(v)\right] = \frac{\sigma_v^2}{(I+1)^2}$ . We show that existence a solution  $\chi^C \in \left[\frac{\xi}{I+1}, \frac{\xi}{2I}\right]$ . In this case, equations (B.4) and (B.7)

can be rewritten, respectively, as follows:

$$J^{C}(\chi^{C}) = \frac{\left(1 - \xi^{-1} I \chi^{C}\right) \chi^{C} \sigma_{v}^{2} + \frac{\rho - \rho^{T}}{1 - \rho} \left[1 - \Phi(\omega)\right] \frac{\sigma_{v}^{2}}{(I + 1)^{2}}}{1 - \rho \Phi(\omega) - \rho^{T} \left[1 - \Phi(\omega)\right]}.$$
 (C.1)

and

$$0 = \left[1 - \xi^{-1}(I+1)\chi^{C}\right]\sigma_{v}^{2} - \left[\rho J^{C}(\chi^{C}) - \frac{\rho - \rho^{T}}{1 - \rho} \frac{\sigma_{v}^{2}}{(I+1)^{2}} - \rho^{T}J^{C}(\chi^{C})\right] \frac{\sigma_{v}}{\sigma_{u}}\phi(\omega)\sqrt{\frac{2}{\pi}}$$
(C.2)

Therefore,  $\chi^{C}$  is the root of the following quadratic equation that is different from  $\xi/(I+1)$ :

$$0 = \frac{\sigma_u}{\sigma_v} \phi(\omega)^{-1} \left[ 1 - \xi^{-1} (I+1) \chi^C \right] + \frac{\rho - \rho^T}{1 - \rho} \frac{1}{(I+1)^2} - \frac{\rho - \rho^T}{K} \left[ \left( 1 - \xi^{-1} I \chi^C \right) \chi^C + \frac{\rho - \rho^T}{1 - \rho} \left[ 1 - \Phi(\omega) \right] \frac{1}{(I+1)^2} \right]$$

where

$$K = 1 - \rho \Phi(\omega) - \rho^T \left[ 1 - \Phi(\omega) \right] \tag{C.3}$$

Thus, we can obtain that

$$\chi^{C} = \frac{\sigma_{u}}{\sigma_{v}} \left( 1 + \frac{1}{I} \right) \left[ \frac{1 - \rho^{T}}{\rho - \rho^{T}} - \Phi(\omega) \right] \phi(\omega)^{-1} \sqrt{\frac{2}{\pi}} + \frac{\xi}{I(I+1)}$$
 (C.4)

To ensure that  $\chi^{C}$  characterizes a collusion equilibrium, it requires that  $\chi^{C}-\chi^{N}<0$ , that is,

$$\frac{\sigma_u}{\sigma_v} \left( 1 + \frac{1}{I} \right) \left[ \frac{1 - \rho^T}{\rho - \rho^T} - \Phi(\omega) \right] \phi(\omega)^{-1} \sqrt{\frac{2}{\pi}} - \frac{\xi(I - 1)}{I(I + 1)} < 0. \tag{C.5}$$

The above inequality is satisfied if information asymmetry  $\sigma_u/\sigma_v$  or I is not too large.

# D Proof of Proposition 2.6

We only prove the proposition for the case of  $\theta = 0$  here. More general cases with small  $\theta$  or large  $\xi$  can be proved similarly with more involving derivations.

First, we compute  $I\pi^{\mathbb{C}} - I\pi^{\mathbb{N}}$  as follows:

$$\begin{split} &I\pi^C - I\pi^N = \xi \left[ 1 - \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) - \frac{1}{I+1} \right] \left[ \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) + \frac{1}{I+1} \right] - \frac{\xi I}{(I+1)^2} \\ &= \xi \left[ \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) + \frac{1}{I+1} \right] - \xi \left[ \left( \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) \right)^2 + 2 \xi^{-1} \frac{\sigma_u}{\sigma_v} A(\rho) + \frac{1}{(I+1)^2} \right] - \frac{\xi I}{(I+1)^2} \\ &= \xi \left[ 1 - \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) \right] \xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) - 2 \frac{\sigma_u}{\sigma_v} A(\rho), \end{split}$$

where  $A(\rho) \equiv \left[\frac{1-\rho^T}{\rho-\rho^T} - \Phi(\omega)\right]\phi(\omega)^{-1}\sqrt{\frac{2}{\pi}}$ . We then compute  $I\pi^M - I\pi^N$  as follows:

$$I\pi^{M} - I\pi^{N} = \xi \left[ \frac{1}{4} - \frac{I}{(I+1)^{2}} \right] = \xi \frac{(I-1)^{2}}{4(I+1)^{2}}$$
 (D.1)

Thus,

$$\Delta^{C} = \frac{4\left[1 - \xi^{-1}\frac{\sigma_{u}}{\sigma_{v}}(I+1)A(\rho)\right]\xi^{-1}\frac{\sigma_{u}}{\sigma_{v}}(I+1)A(\rho) - 8\xi^{-1}\frac{\sigma_{u}}{\sigma_{v}}A(\rho)}{(I-1)^{2}/(I+1)^{2}}$$
(D.2)

The function (1-x)x is strictly decreasing in x when x>1/2. To ensure that  $\chi^C\geq\chi^M$  for any I, we assume that  $\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)\geq 1/2$ . Therefore, as I increases,  $\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)\geq 1/2$  increases, thereby making  $\left[1-\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)\right]\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)$  decrease. In the meantime, as I increases,  $(I-1)^2/(I+1)^2$  increases. Taken together,  $\Delta^C$  decreases with I. Additionally, as  $\sigma_u/\sigma_v$  increases,  $\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)\geq 1/2$  increases, which decreases  $\left[1-\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)\right]\xi^{-1}\frac{\sigma_u}{\sigma_v}(I+1)A(\rho)$ . In the meantime, as  $\sigma_u/\sigma_v$  increases,  $\xi^{-1}\frac{\sigma_u}{\sigma_v}A(\rho)$  increases. Taken together,  $\Delta^C$  decreases with  $\sigma_u/\sigma_v$ . Similarly, we can easily prove that  $\Delta^C$  increases with  $\xi$  and  $\rho$ .

Price informativeness is

$$\mathcal{I}^{C} = \log \left[ \left( I \chi^{C} \right)^{2} (\sigma_{v} / \sigma_{u})^{2} \right]$$
$$= 2 \log \left[ (I+1)A(\rho) + \frac{\sigma_{v}}{\sigma_{u}} \frac{\xi}{I+1} \right]$$

Because  $\xi^{-1} \frac{\sigma_u}{\sigma_v} (I+1) A(\rho) \geq 1/2$ , it follows that  $(I+1) A(\rho) + \frac{\sigma_v}{\sigma_u} \frac{\xi}{I+1}$  increases with I. Consequently, price informativeness  $\mathcal{I}^C$  is increasing in I. Obviously, price informativeness  $\mathcal{I}^C$  is decreasing in  $\rho$  and  $\sigma_u/\sigma_v$ , and it is increasing in  $\xi$ .